# State Agency Head Salaries 

## And

# Salary Administration Provisions 

A Report to the 2013 Compensation Council

February 18, 2013
[This page intentionally left blank.]

As the Employer and Chief Human Resources Officer in the Executive Branch, the Commissioner of Minnesota Management and Budget (MMB) is responsible for:

1. Negotiating compensation and other terms and conditions of employment with the exclusive representatives of state employee bargaining units (except for faculty units in the Minnesota State Colleges and Universities system.)
2. Establishing compensation plans for unrepresented employees whose salaries are not otherwise provided for in statute.
3. Reviewing and approving compensation plans for the employees of the Constitutional Officers and the Office of Higher Education.
4. Reviewing and commenting on the Personnel Plan for Administrators in the Minnesota State Colleges and Universities system.
5. Advising the Governor's Office regarding the administration of salaries for state agency heads listed in M.S. 15A. 0815.

The Legislature has provided the Commissioner with statutory guidance for the purposes of establishing and administering compensation rates and ranges.
"M.S. 43A.18, Subd. 8. Compensation relationships of positions.
In preparing management negotiating positions for compensation which is established pursuant to subdivision 1, and in establishing, recommending and approving total compensation for any position within the plans covered in subdivisions 2, 3 and 4, the commissioner shall assure that:
(a) Compensation for positions in the classified and the unclassified service compare reasonably to one another;
(b) Compensation for state positions bears reasonable relationship to compensation for similar positions outside state service;
(c) Compensation for management positions bears reasonable relationship to compensation of represented employees managed;
(d) Compensation for positions within the classified service bears reasonable relationships among related job classes and among various levels within the same occupation; and
(e) Compensations bear reasonable relationships to one another within the meaning of this subdivision if compensation for positions which require comparable skill, effort, responsibility, and working conditions is comparable and if compensation for positions which require differing skill, effort, responsibility, and working conditions is proportional to the skill, effort, responsibility, and working conditions required."

## Salary Rates and Ranges for the Heads of Executive Branch Agencies.

The heads of agencies in the Executive Branch are almost all managerial employees, but have their salary rates and ranges established in a variety ways.

1. The Governor's appointees and the heads of the 3 retirement systems are listed in M.S. 15A. 0815 and are divided into two groups, each with a salary limit expressed as a percentage of the Governor's salary. (See table on left side of the following page.)
2. The Executive Directors of many state boards and commissions have salary ranges established in the Managerial Compensation Plan developed by MMB.
3. The Adjutant General, Lottery Director, the Chief Administrative Law Judge and the Director of the Zoo have their salaries established by other statute.
4. The salaries of Constitutional Officers are established as a single rate of pay by law.
5. The Board of Investment and the Minnesota State Colleges and Universities system have compensation plans, approved by the Legislature, which include salary ranges for the Executive Director and the Chancellor, respectively.

The salary rates or salary range maximums for these last four groups of agency heads are listed on the right side of the following page.

There are approximately 30,000 employees in agencies where the agency head's salary is a limit on other employee's salaries. There are about 24,000 employees in agencies where the agency head's salary is not a limitation on the salaries of other employees.

## Agencies Subject to Agency Head Limits and Agencies Not Subject to Agency Head Limits.

| Agency Heads Subject To Salary Limits in M.S. 15A |  |  |  | Agency Heads Not Subject To M.S. 15A.0815 Salary Limits |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NBR OF Ees | AGENCY NAME |  | Salary <br> Limit | $\begin{gathered} \text { NBR OF } \\ \text { EEs } \end{gathered}$ | AGENCY NAME | Salary Rate <br> or Maximum of Range |
| 6,658 | HUMAN SERVICES DEPT | \$108,388 | \$114,288 | 21,675 | MN STATE COLLEGES/UNIVERSITIES | \$360,000 |
| 4,761 | TRANSPORTATION DEPT | \$108,388 | \$114,288 | 22 | INVESTMENT BOARD | \$327,471 |
| 4,233 | CORRECTIONS DEPT | \$108,388 | \$114,288 | 272 | ZOOLOGICAL BOARD | \$156,391 |
| 2,284 | NATURAL RESOURCES DEPT | \$108,388 | \$114,288 | 278 | MILITARY AFFAIRS DEPT | \$151,359 |
| 1,986 | PUBLIC SAFETY DEPT | \$108,388 | \$114,288 | 309 | OFFICE OF ENTERPRISE TECHNOLOGY | \$141,399 |
| 1,601 | EMPLOYMENT \& ECONOMIC DEVELPMT | \$108,388 | \$114,288 | 13 | WORKERS COMP COURT OF APPEALS | \$133,569 |
| 1,576 | REVENUE DEPT | \$108,388 | \$114,288 | 151 | LOTTERY | \$127,222 |
| 1,459 | HEALTH DEPT | \$108,388 | \$114,288 | 65 | ADMINISTRATIVE HEARINGS | \$127,222 |
| 1,311 | VETERANS AFFAIRS DEPT | \$108,388 | \$114,288 | 53 | GOVERNORS OFFICE | \$120,303 |
| 873 | POLLUTION CONTROL AGENCY | \$108,388 | \$114,288 | 349 | FARIBAULT ACADEMIES | \$120,269 |
| 456 | AGRICULTURE DEPT | \$108,388 | \$114,288 | 13 | PHARMACY BOARD | \$120,269 |
| 455 | ADMINISTRATION DEPT | \$108,388 | \$114,288 | 82 | WATER \& SOIL RESOURCES BOARD | \$116,072 |
| 449 | LABOR AND INDUSTRY DEPT | \$108,388 | \$114,288 | $\checkmark 1$ | EXPLORE MINNESOTA TOURISM | \$116,072 |
| 407 | EDUCATION DEPARTMENT | \$108,388 | \$114,288 | 298 | ATTORNEY GENERAL | \$114,258 |
| 337 | COMMERCE DEPT | \$108,388 | \$114,288 | 81 | CENTER FOR ARTS EDUCATION | \$112,084 |
| 297 | MINNESOTA MANAGEMENT \& BUDGET | \$108,388 | \$114,288 | 50 | ANIMAL HEALTH BOARD | \$108,117 |
| 209 | HOUSING FINANCE AGENCY | \$108,388 | \$114,288 | 3 | AMATEUR SPORTS COMM | \$104,358 |
| 92 | PUBLIC EMPLOYEES RETIRE ASSOC | \$108,388 | \$114,288 | 103 | OFFICE OF THE STATE AUDITOR | \$102,258 |
| 91 | MINN STATE RETIREMENT SYSTEM | \$108,388 | \$114,288 | 32 | NURSING BOARD | \$100,746 |
| 83 | TEACHERS RETIREMENT ASSOC | \$108,388 | \$114,288 | 5 | SENTENCING GUIDELINES COMM | \$100,746 |
| 82 | OFFICE OF HIGHER EDUCATION | \$108,388 | \$114,288 | 14 | EMERGENCY MEDICAL SERVICES BD | \$97,217 |
| 33 | HUMAN RIGHTS DEPT | \$108,388 | \$114,288 | 10 | PUBLIC FACILITIES AUTHORITY | \$97,217 |
| 29,733 |  |  |  | 8 | CAMPAIGN FINANCE BOARD | \$97,217 |
|  |  |  |  | 2 | HIGHER ED FACILITIES AUTHORITY | \$97,217 |
| 111 | IRON RANGE RESOURCES | \$95,651 | \$102,258 | 17 | ARTS BOARD | \$93,818 |
| 49 | PUBLIC UTILITIES COMM | \$88,448 | \$102,258 | 11 | PEACE OFFICERS BOARD (POST) | \$93,814 |
| 29 | GAMBLING CONTROL BOARD | \$82,000 | \$102,258 | 23 | MEDICAL PRACTICE BOARD | \$90,515 |
| 17 | OMBUDSMAN MH/DD | \$88,448 | \$102,258 | 2 | SCIENCE \& TECHNOLOGY AUTHORITY | \$90,515 |
| 11 | MEDIATION SERVICES DEPT | \$95,651 | \$102,258 | 65 | SECRETARY OF STATE | \$90,227 |
| 10 | RACING COMMISSION | \$88,448 | \$102,258 | 6 | ARCHITECTURE, ENGINEERING BD | \$87,383 |
| 227 |  |  |  | 4 | ACCOUNTANCY BOARD | \$87,383 |
|  |  |  |  | 3 | CAPITOL AREA ARCHITECT | \$87,383 |
| 29,960 |  |  |  | 10 | NURSING HOME ADMIN BOARD | \$84,418 |
|  |  |  |  | 8 | DISABILITY COUNCIL | \$84,418 |
|  |  |  |  | 5 | INDIAN AFFAIRS COUNCIL | \$84,418 |
|  |  |  |  | 4 | ASIAN-PACIFIC COUNCIL | \$84,418 |
|  |  |  |  | 4 | CHICANO LATINO AFFAIRS COUNCIL | \$84,418 |
|  |  |  |  | 3 | BLACK MINNESOTANS COUNCIL | \$84,418 |
|  |  |  |  | 19 | DENTISTRY BOARD | \$81,369 |
|  |  |  |  | 5 | CHIROPRACTIC EXAMINERS BOARD | \$81,369 |
|  |  |  |  | 11 | SOCIAL WORK BOARD | \$78,571 |
|  |  |  |  | 9 | PSYCHOLOGY BOARD | \$78,571 |
|  |  |  |  | 3 | BEHAVIORAL HEALTH \& THERAPY BD | \$78,571 |
|  |  |  |  | 2 | PHYSICAL THERAPY BOARD | \$78,571 |
|  |  |  |  | 2 | VETERINARY MEDICINE BOARD | \$78,571 |
|  |  |  |  | 14 | COSMETOLOGIST EXAMINERS BOARD | \$73,268 |
|  |  |  |  | 3 | BARBER EXAMINERS BOARD | \$73,268 |
|  |  |  |  | 2 | MARRAIGE \& FAMILY THERAPY BD | \$73,268 |
|  |  |  |  | 1 | DIETETICS \& NUTRITION PRACTICE | \$70,574 |
|  |  |  |  | 23 | COMBATIVE SPORTS COMMISSION | \$68,048 |
|  |  |  |  | 1 | OPTOMETRY BOARD | \$68,048 |
|  |  |  |  | 1 | PODIATRIC MEDICINE BOARD | \$68,048 |
|  |  |  |  | 2 | PRIVATE DETECTIVES BOARD | \$57,065 |
|  |  |  |  | 24,212 |  |  |

## Other Statutory Limitations on State Employee Salaries. (M.S. 43A.17)

Notwithstanding the provisions of collective bargaining agreements or the legislatively approved compensation plans for unrepresented employees, the actual salary of the head of a state agency listed in section 15A. 0815 is the upper limit on the salaries of most employees in the agency, even if the employees' salary ranges extend beyond the agency head's salary. These are the agencies listed on the left side of the preceding page. There are 125 employees paid at or within $3.5 \%$ of their agency head's salary and in salary ranges with maximum rates higher than the agency head's salary. These employees cannot be paid salaries at or near the upper end of the legislatively approved salary range for their job classifications. There are approximately 240 additional employees whose salaries are more than 3.5\% but less than $10 \%$ below their agency head's actual salary. (See Attachment 1.)

The Commissioner of MMB may establish salary ranges for certain statutorily identified classifications of employees without regard to the agency head salaries. These classifications include information technology employees, actuaries, epidemiologists, dentists and medical doctors. There are 154 employees in these job classifications with salary range maximums higher than their agency head's salary. Not all of the employees actually earn more than the agency head, but they would be allowed to do so without further review and approval by the Commissioner.

The Commissioner may also grant individual exemptions from the agency head's salary limit where an agency head has requested it and has provided evidence that a higher salary is necessary to attract or retain qualified employees. These exemptions currently affect 16 employees in the following job classifications:

- Behavior Medicine Practitioner Senior,
- Executive Director of State Operated Services (DHS),
- Deputy Commissioner Veterans Homes Care,
- Pharmacist Senior,
- MN Sex Offender Program Clinical Director,
- Public Utilities Rates Evaluation Supervisor, and
- Attorney 3

The following chart is an illustration of the relationship between the Governor's salary, the highest agency head salary limit and the actual salaries of agency heads over the past 15 years.


As discussed below, the statutory salary limitation on the salaries of the majority of state employees and the lack of movement in the actual salaries of the Governor's appointed agency heads has created salary compression and makes it difficult, or impossible, for the Commissioner to fully implement the statutory guidance on salary relationships.

## The status of salary administration in the context of the statutory guidance.

In preparing management negotiating positions for compensation which is established pursuant to subdivision 1 [collective bargaining], and in establishing, recommending and approving total compensation for any position within the plans covered in subdivisions 2,3 and 4 [ the various compensation plans for unrepresented employees], the commissioner shall assure that:
(a) Compensation for positions in the classified and the unclassified service compare reasonably to one another;
i. Statutorily exempt positions are overwhelmingly classified (153 of 154).
ii. Administratively exempt positions are mostly classified (11 of 16).
iii. The positions at or within $3.5 \%$ of the agency head salary limit are largely unclassified (94 of 125).

Given the salary limit and statutory exemptions, classified managerial, supervisory and professional employees can currently be paid more than the unclassified policy-making employees that manage them.

## (b) Compensation for state positions bears reasonable relationship to compensation for similar positions outside state service;

Most city and county employees in Minnesota are subject to a statutory limit on compensation. Unlike the limits on state employees, this limit is indexed to the Consumer Price Index and changes each calendar year. (See Attachment 2.) The limit for 2013 is $\$ 160,639$. Data from a League of Minnesota Cities survey indicates that at least 230 local government officials subject to the higher local government limit earn more than the highest paid state agency heads. The salary disparity varies, but is significant. These positions in local government are related to, but not equivalent to, state agency head positions and are compensated at higher rates.

| Reference |
| :---: | :--- | :---: | :---: |
| $\#$ |$\left|\right.$| LMC Survey Title |
| :---: | \(\left.\begin{array}{c}\# of Local <br>

Govt. <br>
Employees <br>
Paid More <br>
Than \$ 108,388\end{array} $$
\begin{array}{c}\text { Highest } \\
\text { Reported } \\
\text { Local } \\
\text { Gov’t. } \\
\text { Salary }\end{array}
$$\right|\)

| Reference <br> $\#$ | LMC Survey Title | \# of Local <br> Govt. <br> Employees <br> Paid More <br> Than $\$ 108,388$ | Highest <br> Reported <br> Local <br> Gov’t. <br> Salary |
| :---: | :--- | :---: | :---: |
| 7 | Information Technology Director | 18 | $\$ 140,146$ |
| 8 | Human Resources Director | 11 | $\$ 139,588$ |
| 9 | Director of Parks and Recreation | 18 | $\$ 139,588$ |
| 10 | Recorder/Director of Property <br> Records \& Taxation (Appointed) | 4 | $\$ 136,156$ |
| 11 | Highway Engineer | 5 | $\$ 136,115$ |
| 12 | City/County Engineer | 11 | $\$ 129,812$ |
| 13 | Public Health Director | 4 | $\$ 128,419$ |
| 14 | Director of Public Safety | 7 | $\$ 125,632$ |
| 15 | Environmental Services Director | 2 | $\$ 115,398$ |
|  | Total Local Govt. Employees in <br> sample | 230 |  |

(More detailed information on these local government positions is available in Attachment 3.)

Data from the Council of State Governments' Book of the States for 2012 indicates that Minnesota's agency heads and other key employees are paid less than the median salary for their counterparts in other states in 22 of 29 positions in the survey sample. (See Attachment 4.)
The data from the Book of the States also indicates that only five of the other Governors have higher salaries than all of the other positions in the survey sample. The five other states that pay the Governor more than the positions sampled in the survey accomplish that salary relationship by paying the Governor above the national average for Governors. The average salary for the Governors of this group of five states is $\$ 155,622$, while the average salary of the group of the other forty four states is $\$ 130,211$. The average salaries of most of the other positions in the survey sample do not differ as significantly from group to group. (See attachment 5 for more detail.)
Various compensation studies have shown that the salaries of advanced professional and managerial employees in state and local government generally fall below the salaries of comparable positions in the private sector. (See attachment 6.)

## (c) Compensation for management positions bears reasonable relationship to compensation of represented employees managed;

In the twelve and one-half years since the last increase in actual agency head salaries, the average salaries of various employee groups have increased by up to $\$ 26,000$, while agency head salaries and the salaries of their direct reports have remained stagnant.

Change in Average Salaries for Eight Employee Groups

| Employee Group | $\begin{aligned} & \text { October } \\ & 2000 \\ & \text { Average } \end{aligned}$ | $\begin{gathered} \text { January } \\ 2013 \end{gathered}$ <br> Average | Total Increase 12.25 Years | Average <br> Annual <br> Increase |
| :---: | :---: | :---: | :---: | :---: |
| Health Treatment Prof. (1) | \$73,038 | \$99,034 | \$26,121 | 2.52\% |
| Health Care Prof. (2) | \$50,738 | \$72,391 | \$21,924 | 2.94\% |
| Managerial | \$77,924 | \$96,236 | \$18,040 | 1.74\% |
| Prof. Engineers | \$56,334 | \$71,326 | \$15,723 | 1.94\% |
| Supervisors | \$54,747 | \$69,155 | \$14,407 | 1.93\% |
| Law Enforcement | \$50,300 | \$62,807 | \$12,215 | 1.83\% |
| Severed (3) | \$57,754 | \$68,612 | \$11,860 | 1.42\% |
| General Professional | \$46,228 | \$57,733 | \$11,380 | 1.83\% |
| Weighted Averages | \$51,518 | \$64,730 | \$13,212 | 1.88\% |
|  | CPI Readings |  |  | Average <br> Annual <br> Increase |
|  | $\begin{gathered} \text { October } \\ 2000 \end{gathered}$ | $\begin{gathered} \text { December } \\ 2013 \end{gathered}$ |  |  |
| Increase in Midwest CPI-U | 170.100 | 219.033 |  | 2.09\% |
| (1) Medical Doctors |  |  |  |  |
| (2) Registered Nurses and Nurse Practitioners |  |  |  |  |
| (3) Law Enforcement supervisors and Attorneys who chose to opt out of the Supervisory and General Professional bargaining units |  |  |  |  |

(d) Compensation for positions within the classified service bears reasonable relationships among related job classes and among various levels within the same occupation;

The salaries of statutorily exempted professional and supervisory employees have surpassed the salaries of managers and agency heads. Various statutory and administrative exemptions have created unreasonable relationships between salaries of top managers and the employees they manage.
The fact that some agencies are not required to use the agency head's salary as a limit on other employees in the agency, and those agencies with salary limits have multiple limits ( $\$ 108,388, \$ 95,651, \$ 88,448$ or $\$ 82,000$, depending on the agency) makes it possible for employees in the same job classification in different state agencies to have up to four different limits on their salaries.
Detailed information on salary compression is available by agency and job classification in Attachment 1.

In summary:

- The Legislature has established a reasonable and appropriate compensation policy for state employees performing a wide range of functions.
- That statutory policy promotes the establishment of salary ranges and rates that are internally equitable and externally competitive.
- The salary limits for the heads of most major state agencies have not changed in fifteen years.
- The actual salaries of these agency head positions have not changed in twelve and a half years.
- Using the actual salaries of these agency heads as a limit on most other employees in the agency inhibits the Commissioner's ability to fully implement the statutory compensation policy adopted by the Legislature.

Employees Subject to Salary Limit in MS 43A.17, Subd. 1 with Salaries within 10 percent of the Agency Head's Salary

| Agency Name | Agency Head Rate | Salary <br> Range Maximum | Actual Annual Salary | Classification Title | \# of <br> Ees |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Administration Dept | 108,388 | 120,561 | 108,388 | Pharmacist Senior | 2 |
|  |  |  | 107,010 | Pharmacist Senior | 1 |
|  |  | 120,269 | 108,388 | Asst Commr Administration | 2 |
|  |  |  | 105,006 | Asst Commr Administration | 1 |
|  |  | 112,084 | 108,388 | Admin Agency Div Director Sr | 1 |
|  |  |  | 107,490 | Admin Agency Div Director Sr | 1 |
|  |  | 100,746 | 100,746 | Real Estate Mgmt Dir | 1 |
|  |  |  | 100,746 | State Prog Admin Manager Prin | 1 |
|  |  |  | 98,554 | Construction Proj Oprtions Mgr | 1 |
| Administration Dept Total |  |  |  |  | 11 |
| Agriculture Dept | 108,388 | 116,072 | 108,388 | Deputy Commr Agriculture | 1 |
|  |  | 100,746 | 100,746 | State Prog Admin Manager Prin | 1 |
|  |  |  | 99,827 | State Prog Admin Manager Prin | 1 |
|  |  |  | 99,055 | State Prog Admin Manager Prin | 1 |
| Agriculture Dept Total |  |  |  |  | 4 |
| Bureau of Mediation Services | 95,651 | 124,466 | 91,058 | Mediator | 1 |
|  |  |  | 90,473 | Mediator | 1 |
|  |  | 97,217 | 95,234 | Labor Mediation Mgr | 1 |
| Bureau of Mediation Services Total |  |  |  |  | 3 |
| Commerce Dept | 108,388 | 116,072 | 108,388 | Deputy Commr Commerce | 3 |
|  |  |  | 108,388 | Senior Admin Officer | 1 |
|  |  | 104,358 | 104,358 | Admin Svcs Dir | 1 |
|  |  | 100,746 | 99,567 | State Prog Admin Manager Prin | 1 |
| Commerce Dept Total |  |  |  |  | 6 |
| Corrections Dept | 108,388 | 124,466 | 108,388 | Deputy Commr Corrections | 2 |
|  |  | 120,269 | 108,388 | Asst Commr Corrections | 2 |
|  |  |  | 108,388 | Chief Exec Officer-Corr Facilt | 3 |
|  |  |  | 108,388 | Corr Field Serv Dir | 1 |
|  |  |  | 108,221 | Chief Exec Officer-Corr Facilt | 1 |
|  |  |  | 103,189 | Chief Exec Officer-Corr Facilt | 1 |
|  |  |  | 102,166 | Chief Exec Officer-Corr Facilt | 1 |
|  |  |  | 100,600 | Chief Exec Officer-Corr Facilt | 3 |
|  |  | 116,072 | 108,388 | Corr Dir Admin Svcs | 1 |
|  |  |  | 108,388 | Corr Health Svcs Dir | 1 |
|  |  |  | 108,388 | Corr Minncor CEO | 1 |
|  |  | 108,117 | 108,117 | Corr Behav Health Svcs Dir | 1 |
|  |  |  | 108,117 | Corr Health Program Dir | 1 |
|  |  |  | 108,117 | Corr Investigation Manager | 1 |
|  |  |  | 107,929 | Corr Health Program Dir | 1 |
|  |  | 104,358 | 103,064 | Minncor Vice-Pres Operations | 1 |
|  |  |  | 101,915 | Agency Chief Financial Officer | 1 |
|  |  | 100,746 | 100,746 | Corr Dir Admin Programs | 1 |
|  |  |  | 100,746 | Corr Facility Oper Dir | 2 |
|  |  |  | 100,746 | Dir Nursing | 1 |
|  |  |  | 100,746 | State Prog Admin Manager Prin | 4 |
|  |  |  | 100,495 | State Prog Admin Manager Prin | 1 |
|  |  |  | 99,577 | Corr Facility Oper Dir | 2 |
| Corrections Dept Total |  |  |  |  | 34 |
| Education Department | 108,388 | 124,466 | 108,388 | Deputy Commr Education | 1 |
|  |  | 120,269 | 99,556 | Dir Statewide Assessment | 1 |
|  |  | 116,072 | 108,388 | Asst Commr Education | 1 |
|  |  |  | 108,388 | Dir Education Finance | 1 |

Employees Subject to Salary Limit in MS 43A.17, Subd. 1 with Salaries within 10 percent of the Agency Head's Salary

| Agency Name | Agency Head Rate | Salary <br> Range Maximum | Actual <br> Annual Salary | Classification Title | \# of <br> Ees |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 106,321 | Senior Admin Officer | 1 |
|  |  |  | 105,006 | Asst Commr Education | 2 |
|  |  | 104,358 | 104,358 | Educ Dir Finance Reform \& Acct | 1 |
|  |  | 100,746 | 100,746 | State Prog Admin Manager Prin | 4 |
| Education Department Total |  |  |  |  | 12 |
| Employ \& Econ Development Dept | 108,388 | 124,466 | 108,388 | Deputy Commr Empl \& Econ Devel | 1 |
|  |  | 116,072 | 108,388 | Senior Admin Officer | 1 |
|  |  | 104,358 | 104,358 | Admin Svcs Dir | 1 |
|  |  |  | 104,358 | Agency Chief Financial Officer | 1 |
|  |  |  | 102,082 | Unemployment Ins Director |  |
| Employ \& Econ Development Dept Total |  |  |  |  | 5 |
| Health Department | 108,388 | 124,466 | 108,388 | Deputy Commr Health | 1 |
|  |  | 120,269 | 108,388 | Asst Commr Health | 4 |
|  |  | 108,117 | 108,388 | Dir Governmental Relations Unc | 1 |
|  |  |  | 108,117 | Environmental Hlth Div Dir | 1 |
|  |  | 104,358 | 104,358 | Disease Prev \& Cont Div Dir | 2 |
|  |  |  | 104,358 | Health Care P\&D Syst Div Dir | 1 |
|  |  |  | 104,358 | Health Community Svcs Div Dir | 1 |
|  |  |  | 99,973 | Public Health Lab Div Dir | 1 |
|  |  | 100,746 | 108,388 | State Prog Admin Manager Prin | 1 |
|  |  |  | 100,746 | State Prog Admin Manager Prin | 2 |
|  |  |  | 99,806 | State Prog Admin Manager Prin | 1 |
| Health Department Total |  |  |  |  | 16 |
| Housing Finance Agency | 108,388 | 124,466 | 108,388 | Deputy Commr Housing Finance | 1 |
|  |  | 112,084 | 108,388 | Housing Finance Agency Exec | 5 |
|  |  |  | 103,189 | Housing Finance Agency Exec | 1 |
|  |  |  | 100,433 | Housing Finance Agency Exec | 1 |
|  |  | 104,358 | 101,101 | Agency Chief Financial Officer | 1 |
| Housing Finance Agency Total |  |  |  |  | 9 |
| Human Services Dept | 108,388 | 124,466 | 108,388 | Deputy Commr Human Services | 1 |
|  |  |  | 108,388 | MSOP Executive Director | 1 |
|  |  | 120,561 | 108,388 | Pharmacist Senior | 3 |
|  |  | 120,269 | 108,388 | Asst Commr Human Services | 5 |
|  |  |  | 107,657 | MSOP Deputy Director | 1 |
|  |  | 116,072 | 108,388 | Chief Exec Officer 3-Human Svc | 3 |
|  |  |  | 108,388 | Senior Admin Officer | 2 |
|  |  |  | 104,087 | Chief Exec Officer 3-Human Svc | 1 |
|  |  |  | 101,372 | Chief Exec Officer 3-Human Svc | 1 |
|  |  | 112,084 | 108,388 | Admin Agency Div Director Sr | 3 |
|  |  |  | 108,388 | Nurse Executive | 1 |
|  |  |  | 105,507 | Admin Agency Div Director Sr | 1 |
|  |  | 108,785 | 108,388 | Pharmacist | 8 |
|  |  |  | 104,818 | Pharmacist | 1 |
|  |  |  | 101,268 | Pharmacist | 1 |
|  |  |  | 101,143 | Pharmacist | 1 |
|  |  | 108,117 | 108,117 | Personnel Director 4 | 1 |
|  |  | 105,444 | 105,444 | Psych Adv Practice Reg Nurse | 10 |
|  |  |  | 101,393 | Psych Adv Practice Reg Nurse | 2 |
|  |  | 104,358 | 104,358 | Admin Svcs Dir | 1 |
|  |  |  | 104,358 | Agency Chief Financial Officer | 1 |
|  |  |  | 104,358 | Deputy Div Dir Human Sves OIG | 1 |
|  |  |  | 104,358 | Dir Appeals And Contracts | 1 |

Employees Subject to Salary Limit in MS 43A.17, Subd. 1

| Agency Name | Agency Head Rate | Salary <br> Range Maximum | Actual <br> Annual <br> Salary | Classification Title | \# of <br> Ees |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 104,358 | Dir Child \& Family Services | 3 |
|  |  |  | 104,358 | Health Care Program Mgr Sr | 1 |
|  |  |  | 104,358 | Human Svcs Research Director | 1 |
|  |  |  | 104,358 | Residential Prog Svcs Dir 2 | 2 |
|  |  |  | 102,187 | Health Care Program Mgr Sr | 1 |
|  |  |  | 100,746 | Health Care Program Mgr Sr | 1 |
|  |  |  | 99,953 | Deputy Div Dir Human Svcs OIG | 1 |
|  |  |  | 99,577 | Health Care Program Mgr Sr | 1 |
|  |  | 100,746 | 100,746 | Dir Nursing | 1 |
|  |  |  | 100,746 | State Prog Admin Manager Prin | 8 |
|  |  |  | 99,577 | State Prog Admin Manager Prin | 1 |
|  |  | 97,217 | 100,746 | Residential Prog Svcs Dir 1 | 1 |
| Human Services Dept Total |  |  |  |  | 73 |
| Iron Range Resources \& Rehab | 95,651 | 90,515 | 90,515 | State Prog Admin Manager Sr | 2 |
|  |  | 87,383 | 87,383 | IRRRB Administrative Manager | 1 |
| Iron Range Resources \& Rehab Total |  |  |  |  | 3 |
| Labor \& Industry Dept | 108,388 | 124,466 | 108,200 | Deputy Commr Labor \& Industry | 1 |
|  |  | 116,072 | 106,070 | Asst Commr Labor \& Industry | 1 |
|  |  | 108,117 | 100,746 | Dir Governmental Relations Cl | 1 |
|  |  | 104,358 | 108,200 | Admin Svcs Dir | 1 |
|  |  | 100,746 | 100,746 | State Prog Admin Manager Prin | 1 |
|  |  |  | 99,577 | State Prog Admin Manager Prin | 1 |
|  |  |  | 99,493 | State Prog Admin Manager Prin | 1 |
| Labor \& Industry Dept Total |  |  |  |  | 7 |
| Mn Management \& Budget | 108,388 | 124,466 | 108,388 | Deputy Commr MMB | 1 |
|  |  | 112,084 | 108,388 | Asst Commr MN Mgmt \& Budget | 5 |
|  |  | 108,117 | 108,117 | Exec Budget Coordinator | 2 |
|  |  |  | 108,117 | Finance Services Director | 2 |
|  |  |  | 99,472 | Finance Services Director | 1 |
|  |  | 104,358 | 104,358 | Agency Chief Financial Officer | 1 |
|  |  |  | 104,358 | Employee Management Div Dir | 2 |
|  |  |  | 100,140 | Employee Management Div Dir | 1 |
|  |  | 100,746 | 100,746 | State Prog Admin Manager Prin | 1 |
|  |  |  | 100,621 | Dir Management Analysis | 1 |
| Mn Management \& Budget Total |  |  |  |  | 17 |
| Natural Resources Dept | 108,388 | 124,466 | 108,388 | Deputy Commr Natural Resource | 1 |
|  |  | 120,269 | 108,367 | Asst Commr NR Operations | 1 |
|  |  |  | 108,346 | Asst Commr NR Operations | 1 |
|  |  |  | 104,358 | Asst Commr NR Operations | 1 |
|  |  | 116,072 | 108,388 | NR Dir - Ecological Serv | 1 |
|  |  |  | 108,388 | NR Dir - Enforcement | 1 |
|  |  |  | 108,388 | NR Dir - Lands \& Minerals | 1 |
|  |  |  | 108,388 | NR Dir - Parks \& Rec | 1 |
|  |  |  | 108,388 | Senior Admin Officer | 3 |
|  |  |  | 108,367 | NR Dir - Fish \& Wildlife | 1 |
|  |  |  | 108,367 | NR Dir - Forestry | 1 |
|  |  | 108,117 | 108,117 | NR Bureau Administrator | 1 |
|  |  | 104,358 | 104,358 | NR Asst Dir - Enforcement | 1 |
|  |  |  | 104,358 | NR Regional Director | 4 |
|  |  |  | 103,189 | NR Asst Division Director | 1 |
|  |  | 100,746 | 104,358 | State Prog Admin Manager Prin | 1 |
|  |  |  | 100,746 | Personnel Director 3 | 1 |

Employees Subject to Salary Limit in MS 43A.17, Subd. 1

| Agency Name | Agency Head Rate | Salary <br> Range Maximum | Actual Annual Salary | Classification Title | \# of Ees |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 100,746 | State Prog Admin Manager Prin | 1 |
| Natural Resources Dept Total |  |  |  |  | 23 |
| Office of Higher Education | 108,388 | 104,463 | 102,792 | HESO L-1 Executive | 1 |
|  |  | 104,463 | 102,041 | HESO L-1 Executive | 1 |
|  |  | 104,463 | 101,539 | HESO L-1 Executive | 1 |
| Office of Higher Education Total |  |  |  |  | 3 |
| Ombud Mental Health \& Dev Dis | 88,448 | 84,418 | 84,188 | Dir Regulatory \& Leg Services | 1 |
| Ombud Mental Health \& Dev Dis Total |  |  |  |  | 1 |
| Pollution Control Agency | 108,388 | 116,072 | 108,305 | Deputy Commr Pollution Control | 1 |
|  |  | 104,358 | 104,358 | Asst Commr Pollution Control | 1 |
|  |  |  | 104,358 | Pollution Cont Division Dir | 3 |
|  |  |  | 104,358 | Pollution Cont Strat Mgr | 1 |
|  |  |  | 104,337 | Asst Commr Pollution Control | 1 |
|  |  |  | 104,316 | Pollution Cont Division Dir | 1 |
|  |  |  | 102,020 | Pollution Cont Division Dir | 1 |
|  |  |  | 99,535 | Pollution Cont Division Dir | 1 |
|  |  | 100,746 | 100,725 | State Prog Admin Manager Prin | 1 |
| Pollution Control Agency Total |  |  |  |  | 11 |
| Public Employees Retire Assoc | 114,297 | 116,072 | 108,743 | Senior Admin Officer | , |
|  |  | 104,358 | 104,358 | Admin Svcs Dir | 1 |
| Public Employees Retire Assoc Total |  |  |  |  | 2 |
| Public Safety Dept | 108,388 | 124,466 | 108,388 | Deputy Commr Public Safety | 1 |
|  |  | 120,269 | 108,388 | Asst Commr Public Safety | 1 |
|  |  | 116,072 | 108,388 | State Patrol Chief | 1 |
|  |  |  | 108,388 | Superintendent BCA | 1 |
|  |  | 112,084 | 103,523 | Dir Driver \& Vehicle Services | 1 |
|  |  | 108,117 | 108,117 | Forensic Laboratory Dir | 1 |
|  |  |  | 100,913 | Dir Emergency Services | 1 |
|  |  | 104,358 | 104,358 | Agency Chief Financial Officer | 1 |
|  |  |  | 104,296 | Exec Dir Ctr Crime Victim Srvs | 1 |
|  |  |  | 102,061 | State Patrol Assistant Chief | 1 |
|  |  | 100,746 | 98,554 | State Prog Admin Manager Prin | 1 |
| Public Safety Dept Total |  |  |  |  | 11 |
| Public Utilities Comm | 88,448 | 90,515 | 87,383 | Pub Util Rates Evaluation Supv | 1 |
|  |  | 84,418 | 84,418 | State Prog Admin Manager | 1 |
|  |  |  | 83,520 | Admin Mgmt Director 2 | 1 |
| Public Utilities Comm Total |  |  |  |  | 3 |
| Revenue Dept | 108,388 | 124,466 | 108,388 | Deputy Commr Revenue | 1 |
|  |  |  | 108,388 | Revenue Research Director | 1 |
|  |  | 116,072 | 108,388 | Asst Commr Revenue | 1 |
|  |  |  | 108,388 | Senior Admin Officer | 1 |
|  |  |  | 106,446 | Asst Commr Revenue | , |
|  |  |  | 101,706 | Senior Admin Officer | 1 |
|  |  | 112,084 | 108,388 | Revenue Tax System Dir 4 | 1 |
|  |  | 108,117 | 108,117 | Revenue Legal Leg Aff Dir | 1 |
|  |  | 104,358 | 104,358 | Agency Chief Financial Officer | 1 |
|  |  |  | 104,358 | Revenue Tax System Dir 3 | 1 |
|  |  |  | 99,577 | Revenue Tax System Dir 3 | 2 |
| Revenue Dept Total |  |  |  |  | 12 |
| Transportation Dept | 108,388 | 124,466 | 108,367 | Deputy Commr Transportation | 1 |
|  |  | 120,269 | 108,346 | Asst Commr Transportation | 2 |
|  |  |  | 108,346 | Transp Chief Admin Officer | 1 |

Employees Subject to Salary Limit in MS 43A.17, Subd. 1 with Salaries within 10 percent of the Agency Head's Salary

| Agency Name | Agency Head Rate | Salary <br> Range Maximum | Actual <br> Annual <br> Salary | Classification Title | $\begin{aligned} & \text { \# of } \\ & \text { Ees } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 108,346 | Transp Division Engineer | 3 |
|  |  |  | 99,827 | Transp Chief Admin Officer | 1 |
|  |  | 116,072 | 108,325 | Senior Admin Officer | 1 |
|  |  |  | 108,325 | Transp Asst Div Dir | 2 |
|  |  | 108,117 | 108,117 | Dir Aeronautics Program | 1 |
|  |  |  | 108,117 | Engineer Princ Admin Transp | 16 |
|  |  |  | 108,117 | Transp Environmental Svcs Dir | 1 |
|  |  |  | 108,117 | Transp Off CPPM Director | 1 |
|  |  |  | 108,117 | Transp Operations Manager | 2 |
|  |  |  | 108,012 | Transp Gov \& Comm Rel Dir | 1 |
|  |  |  | 106,801 | Transp Operations Manager | 1 |
|  |  |  | 101,999 | Engineer Princ Admin Transp | 1 |
|  |  |  | 101,581 | Transp Operations Manager | 1 |
|  |  |  | 101,122 | Transp Operations Manager | 1 |
|  |  |  | 100,015 | Transp Operations Manager | 1 |
|  |  | 104,358 | 104,358 | Admin Svcs Dir | 1 |
|  |  | 100,746 | 100,746 | Electronic Commun Asst Directo | 1 |
|  |  |  | 100,746 | Engineer Senior Administrative | 38 |
|  |  |  | 100,746 | Land Surveyor Senior Admin | 1 |
|  |  |  | 100,746 | Transp Planning Dir | 2 |
|  |  |  | 100,600 | Civil Rights Director | 1 |
|  |  |  | 100,475 | Engineer Senior Administrative | 1 |
|  |  |  | 100,412 | Engineer Senior Administrative | 1 |
|  |  |  | 100,245 | Engineer Senior Administrative | 1 |
|  |  |  | 99,702 | Engineer Senior Administrative | 1 |
| Transportation Dept Total |  |  |  |  | 86 |
| Veterans Affairs Dept | 108,388 | 116,072 | 108,388 | Deputy Commr Veterans Aff | 1 |
|  |  |  | 108,388 | Senior Admin Officer | 1 |
|  |  | 108,785 | 108,388 | Pharmacist | 2 |
|  |  |  | 104,776 | Pharmacist | 1 |
|  |  |  | 104,400 | Pharmacist | 1 |
|  |  |  | 103,794 | Pharmacist | 1 |
|  |  | 104,358 | 104,358 | Veterans Home Admin | 4 |
|  |  | 100,746 | 100,746 | Dir Nursing | 1 |
|  |  |  | 100,746 | Personnel Director 3 | 1 |
| Veterans Affairs Dept Total |  |  |  |  | 13 |
| Grand Total |  |  |  |  | 365 |



Salaries of Local Government Officials in Minnesota
Source: 2012 League of Minnesota Cities Survey

| Jursidiction | Juridsiction's Title | \# of Incumbents | 2012 Salary |
| :---: | :---: | :---: | :---: |
| 1. City/County Administrator/Manager/Coordinator. |  |  |  |
| Metropolitan Airports Commission | Executive Director | 1 | \$179,874 |
| Dakota County | County Administrator | 1 | \$162,211 |
| Olmsted County | County Administrator | 1 | \$157,768 |
| St. Louis Park | City Manager | 1 | \$157,181 |
| Ramsey County | County Manager | 1 | \$157,165 |
| Rochester | City Administrator (CITYAD) | 1 | \$156,726 |
| Eagan | City Administrator | 1 | \$155,773 |
| Bloomington | City Manager | 1 | \$154,569 |
| Lakeville | City Administrator | 1 | \$151,570 |
| St. Louis County | County Administrator | 1 | \$151,486 |
| Stearns County | County Administrator | 1 | \$150,072 |
| Edina | City Manager | 1 | \$150,000 |
| Anoka County | COUNTY ADMINISTRATOR | 1 | \$148,990 |
| Woodbury | City Administrator | 1 | \$147,410 |
| Washington County | County Administrator | 1 | \$145,428 |
| Blaine | City Manager | 1 | \$143,916 |
| Brooklyn Park | City Manager | 1 | \$143,166 |
| Goodhue County | County Administrator | 1 | \$143,042 |
| Richfield | City Manager | 1 | \$142,500 |
| Eden Prairie | City Manager | 1 | \$142,480 |
| Plymouth | City Manager | 1 | \$141,959 |
| Carver County | County Administrator | 1 | \$141,398 |
| Maple Grove | City Administrator | 1 | \$138,530 |
| Roseville | City Manager | 1 | \$138,258 |
| Minnetonka | City Manager | 1 | \$138,000 |
| Blue Earth County | County Administrator | 1 | \$137,966 |
| Mankato | City Manager | 1 | \$137,675 |
| Burnsville | City Manager | 1 | \$137,238 |
| Golden Valley | City Manager | 1 | \$136,797 |
| Shoreview | City Manager | 1 | \$136,448 |
| Minneapolis | City Coordinator | 1 | \$136,415 |

Salaries of Local Government Officials in Minnesota
Source: 2012 League of Minnesota Cities Survey

| Jursidiction | Juridsiction's Title | \# of Incumbents | 2012 Salary |
| :---: | :---: | :---: | :---: |
| Sherburne County | County Administrator | 1 | \$136,196 |
| Columbia Heights | City Manager | 1 | \$133,879 |
| Coon Rapids | City Manager | 1 | \$132,454 |
| Maplewood | City Manager | 1 | \$131,290 |
| Chanhassen | City Manager | 1 | \$131,214 |
| Scott County | County Administrator | 1 | \$130,612 |
| Champlin | City Administrator | 1 | \$129,418 |
| Savage | City Administrator | 1 | \$129,334 |
| Brooklyn Center | City Manager | 1 | \$128,773 |
| Ramsey | City Administrator | 1 | \$127,317 |
| South St. Paul | City Administrator | 1 | \$126,489 |
| Crystal | City Manager | 1 | \$125,881 |
| Apple Valley | City Administrator | 1 | \$125,807 |
| Fridley | City Manager | 1 | \$125,611 |
| Fairmont | City Administrator | 1 | \$125,486 |
| Hastings | City Administrator | 1 | \$124,992 |
| Elk River | City Administrator | 1 | \$124,425 |
| Rosemount | City Administrator | 1 | \$123,589 |
| Andover | City Administrator | 1 | \$123,578 |
| Anoka | City Manager | 1 | \$122,824 |
| Red Wing | Council Administrator | 1 | \$122,533 |
| Prior Lake | City Manager | 1 | \$121,186 |
| Hutchinson | City Administrator | 1 | \$120,388 |
| Redwood Falls | CITY ADMINISTRATOR | 1 | \$120,085 |
| Cottage Grove | City Administrator | 1 | \$119,704 |
| Clay County | County Administrator | 1 | \$119,272 |
| Robbinsdale | City Manager | 1 | \$119,163 |
| Willmar | City Administrator | 1 | \$118,747 |
| Crow Wing County | County Administrator | 1 | \$118,136 |
| East Bethel | City Administrator | 1 | \$117,998 |
| Northfield | City Administrator | 1 | \$117,693 |
| Forest Lake | City Administrator | 1 | \$117,386 |

Salaries of Local Government Officials in Minnesota
Source: 2012 League of Minnesota Cities Survey

| Jursidiction | Juridsiction's Title | \# of Incumbents | 2012 Salary |
| :---: | :---: | :---: | :---: |
| Vadnais Heights | City Administrator | 1 | \$116,688 |
| Dayton | City Administrator | 1 | \$115,627 |
| Rice County | County Administrator | 1 | \$115,050 |
| Hopkins | City Manager | 1 | \$115,003 |
| Duluth | Chief Administrative Officer | 1 | \$115,000 |
| Faribault | City Administrator | 1 | \$115,000 |
| New Ulm | City Manager | 1 | \$114,962 |
| St. Cloud | City Administrator | 1 | \$113,988 |
| New Brighton | City Manager | 1 | \$113,724 |
| Arden Hills | City Administrator | 1 | \$113,074 |
| Farmington | City Administrator | 1 | \$113,000 |
| Wright County | County Coordinator | 1 | \$112,861 |
| St. Anthony Village | City Manager | 1 | \$112,535 |
| Hugo | City Administrator | 1 | \$112,000 |
| Lino Lakes | City Administrator | 1 | \$111,512 |
| Isanti County | County Administrator | 1 | \$110,822 |
| Mound | City Manager | 1 | \$110,729 |
| Otsego | CITY ADMINISTRATOR | 1 | \$110,198 |
| Winona | City Manager | 1 | \$110,000 |
| St. Michael | City Administrator | 1 | \$109,887 |
| Luverne | City Administrator | 1 | \$109,762 |
| Sartell | City Administrator/Clerk | 1 | \$109,500 |
| Little Canada | City Administrator | 1 | \$109,072 |
| Chaska | City Administrator | 1 | \$108,888 |
| 2. Human Services Director |  |  |  |
| Ramsey County | Director of Community Human Services | 1 | 156,894.40 |
| Carver County | Social Services Director | 1 | 135,304.00 |
| Stearns County | Human Services Administrator | 1 | 132,142.40 |
| Sherburne County | Health \& Human Services Director | 1 | 128,338.00 |
| Dakota County | Community Services Director | 1 | 127,500.00 |
| Blue Earth County |  | 1 | 117,042.00 |
| Aitkin County | Human Service Director | 1 | 110,256.60 |

Salaries of Local Government Officials in Minnesota
Source: 2012 League of Minnesota Cities Survey

| Jursidiction | Juridsiction's Title | \# of Incumbents | 2012 Salary |
| :---: | :---: | :---: | :---: |
| 3. Community Corrections Director |  |  |  |
| Ramsey County | Director of Community Corrections | 1 | \$156,894 |
| Dakota County | Community Correction Director | 1 | \$119,500 |
| Wright County | Court Services Director | 1 | \$113,685 |
| 4. Director of Public Works |  |  |  |
| Bloomington | Director of Public Works | 1 | \$149,352 |
| Minneapolis | Director of Public Works | 1 | \$146,728 |
| Anoka County | DIVISION MGR-PUBLIC SERVICES | 1 | \$135,470 |
| St. Louis Park | Public Works Director | 1 | \$134,993 |
| Eagan | Director of Public Works | 1 | \$132,912 |
| Plymouth | Public Works Director | 1 | \$132,600 |
| Washington County | Director of Public Works | 1 | \$130,080 |
| Eden Prairie | Public Works Director | 1 | \$128,523 |
| Dakota County | Director, Physical Development | 1 | \$127,900 |
| Woodbury | Engineering and Public Works Director | 1 | \$127,837 |
| Brooklyn Park | Director of Operations \& Maintenance | 1 | \$127,275 |
| Sherburne County | Public Works Director | 1 | \$126,893 |
| Maple Grove | Public Works Director/City Engineer | 1 | \$126,439 |
| Minnetonka | Public Works Director | 1 | \$126,073 |
| Maplewood | Assistant City Manager/Public Works Director | 1 | \$125,216 |
| Edina | Director of Public Works | 1 | \$124,909 |
| Golden Valley | Director of Public Works | 1 | \$123,098 |
| Richfield | Director of Public Works | 1 | \$122,699 |
| Shoreview | Public Works Director | 1 | \$118,435 |
| Carver County | same | 1 | \$117,978 |
| Columbia Heights | Public Works Director/City Engineer | 1 | \$117,030 |
| Roseville | Public Works Director | 1 | \$116,438 |
| Lakeville | Public Works Director | 1 | \$116,293 |
| Inver Grove Heights | Director of Public Works | 1 | \$116,000 |
| Apple Valley | Public Works Director | 1 | \$113,892 |
| Brooklyn Center | Public Works Director/City Engineer | 1 | \$112,210 |
| Anoka | Public Services Director/City Engineer | 1 | \$111,904 |

Salaries of Local Government Officials in Minnesota
Source: 2012 League of Minnesota Cities Survey

| Jursidiction | Juridsiction's Title | \# of Incumbents | 2012 Salary |
| :---: | :---: | :---: | :---: |
| Savage | Director of Public Works-City Engineer | 1 | \$110,531 |
| Fridley | Director Public Works/City Engineer | 1 | \$109,200 |
| Duluth | Director, Public Works \& Utilities | 1 | \$109,068 |
| Mankato | Director of Public Works | 1 | \$108,555 |
| Vadnais Heights | City Engineer/Director of Public Service | 1 | \$108,555 |
| 5. Community Development Director |  |  |  |
| Bloomington | Community Development Director | 1 | \$143,765 |
| Plymouth | Community Development Director | 1 | \$126,428 |
| Minneapolis | Dir Community Planning \& Economic Development | 1 | \$125,589 |
| Woodbury | Community Development Director | 1 | \$125,216 |
| Eagan | DIrector of Community Development | 1 | \$124,259 |
| St. Louis Park | Community Development Director | 1 | \$123,567 |
| Eden Prairie | Community Development Director | 1 | \$121,805 |
| Minnetonka | Community Development Director | 1 | \$121,430 |
| Blaine | Planning and Community Development Director | 1 | \$120,960 |
| Burnsville | Community Development Director | 1 | \$118,082 |
| Fridley | Director of Community Development | 1 | \$116,605 |
| Inver Grove Heights | Director of Community Development | 1 | \$116,000 |
| St. Louis County | Planning \& CD Director | 1 | \$115,398 |
| Apple Valley | Community Development Director | 1 | \$113,892 |
| Richfield | Community Development Director | 1 | \$113,526 |
| Coon Rapids | Community Development Director | 1 | \$111,051 |
| Roseville | Community Development Director | 1 | \$110,906 |
| Lakeville | Community/Economic Development Director | 1 | \$110,760 |
| Maple Grove | Community Development Director | 1 | \$110,604 |
| Golden Valley | Director of Planning \& Development | 1 | \$109,557 |
| Mankato | Director of Community Development | 1 | \$108,555 |
| 6. Finance Director/Auditor/Treasurer |  |  |  |
| Olmsted County | Chief Financial Officer | 1 | \$143,042 |
| Ramsey County | Director of Finance | 1 | \$142,272 |
| Rochester | Director of Finance \& IT (DHFNIT) | 1 | \$138,895 |
| Anoka County | DIVISION MGR-FINANCE AND CENTRAL SERV | 1 | \$136,469 |

Salaries of Local Government Officials in Minnesota
Source: 2012 League of Minnesota Cities Survey

| Jursidiction | Juridsiction's Title | \# of Incumbents | 2012 Salary |
| :---: | :---: | :---: | :---: |
| Bloomington | Chief Financial Officer | 1 | \$135,361 |
| Minneapolis | Assistant City Coordinator - Finance | 1 | \$132,477 |
| Lakeville | Finance Director | 1 | \$127,774 |
| Brooklyn Park | Finance Director | 1 | \$127,275 |
| Shoreview | Finance Director | 1 | \$123,968 |
| Woodbury | Finance Director | 1 | \$123,510 |
| Scott County | Chief Financial Officer | 1 | \$122,523 |
| Blaine | Finance Director | 1 | \$121,896 |
| Minnetonka | Finance Director | 1 | \$121,622 |
| Metropolitan Airports Commission | Director Finance | 1 | \$120,950 |
| Coon Rapids | Finance Director | 1 | \$119,891 |
| Edina | Finance Director | 1 | \$118,664 |
| Golden Valley | Finance Director | 1 | \$118,639 |
| Cottage Grove | Finance Director | 1 | \$116,651 |
| Roseville | Finance Director | 1 | \$116,438 |
| Maple Grove | Finance Director | 1 | \$116,162 |
| Brooklyn Center | Director of Fiscal and Support Services | 1 | \$115,390 |
| St. Louis County | Auditor | 1 | \$115,253 |
| Apple Valley | Finance Director | 1 | \$113,892 |
| Forest Lake | Finance Director | 1 | \$113,618 |
| Carver County | Financial Services Div Director | 1 | \$113,256 |
| New Brighton | Director of Finance and Support Services | 1 | \$111,312 |
| Eden Prairie | Finance Manager | 1 | \$110,656 |
| Goodhue County | Director of Finance \& Taxation | 1 | \$109,803 |
| Fridley | Finance Director/Auditor/Treasurer | 1 | \$109,200 |
| Champlin | Finance Director | 1 | \$109,117 |
| Blue Earth County |  | 1 | \$108,389 |
| 7. Information Technology Director |  |  |  |
| Minneapolis | Asst City Coord - Chief Information Officer | 1 | \$140,146 |
| Metropolitan Airports Commission | Director Information Services | 1 | \$132,488 |
| Washington County | IT Director | 1 | \$128,785 |
| Scott County | Chief Information Officer | 1 | \$125,090 |

Salaries of Local Government Officials in Minnesota
Source: 2012 League of Minnesota Cities Survey

| Jursidiction | Juridsiction's Title | \# of Incumbents | 2012 Salary |
| :---: | :---: | :---: | :---: |
| Ramsey County | Director of Information Services | 1 | \$123,531 |
| Anoka County | INFORMATION SYSTEMS DIRECTOR | 1 | \$122,845 |
| Woodbury | IT Director | 1 | \$119,933 |
| St. Louis Park | Chief Information Officer | 1 | \$119,761 |
| St. Louis County | Information Technology Director | 1 | \$115,398 |
| Dakota County | Director, Information Technology | 1 | \$114,900 |
| Eden Prairie | Information Technology Manager | 1 | \$114,296 |
| Bloomington | Information Systems Manager | 1 | \$113,603 |
| Carver County | Information Services Dept Manager | 1 | \$113,256 |
| Wright County | Information Technology Director | 1 | \$112,861 |
| Plymouth | IT Manager | 1 | \$111,772 |
| Burnsville | Information Technology Director | 1 | \$110,739 |
| Olmsted County | Director of Information Systems Center | 1 | \$109,845 |
| Rochester | Information Systems Manager (MGRIS) | 2 | \$108,898 |
| 8. Human Resources Director |  |  |  |
| Ramsey County | Director of Human Resources | 1 | \$139,589 |
| Anoka County | DIR OF HUMAN RESOURCES | 1 | \$130,499 |
| Minneapolis | Assistant City Coordinator - Human Resources | 1 | \$128,212 |
| Bloomington | Director of Human Resources | 1 | \$126,000 |
| Washington County | Human Resources Director | 1 | \$122,762 |
| Woodbury | Administration Services Director | 1 | \$119,995 |
| Scott County | Employee Relations Director | 1 | \$119,180 |
| Olmsted County | Human Resources Director | 1 | \$117,978 |
| Rochester | Director of Human Resources (DHHR) | 1 | \$111,009 |
| Maple Grove | Human Resources Director | 1 | \$110,604 |
| Goodhue County | Human Resources Director | 1 | \$109,803 |
| 9. Director of Parks and Recreation |  |  |  |
| Ramsey County | Director of Parks \& Recreation | 1 | \$139,589 |
| Eagan | Director of Parks \& Recreation | 1 | \$124,259 |
| Woodbury | Park \& Recreation Director | 1 | \$122,990 |
| Eden Prairie | Parks and Recreation Director | 1 | \$122,803 |
| Brooklyn Park | Director of Recreation \& Parks | 1 | \$122,616 |

Salaries of Local Government Officials in Minnesota
Source: 2012 League of Minnesota Cities Survey

| Jursidiction | Juridsiction's Title | \# of Incumbents | 2012 Salary |
| :---: | :---: | :---: | :---: |
| Anoka County | DIR OF PARKS AND RECREATION | 1 | \$120,536 |
| St. Louis Park | Parks and Recreation Director | 1 | \$119,761 |
| Rochester | Director of Park \& Recreation (DHPKRC) | 1 | \$119,632 |
| Edina | Director of Parks \& Recreation | 1 | \$118,664 |
| Minnetonka | Recreation Director | 1 | \$117,996 |
| Golden Valley | Director of Parks \& Recreation | 1 | \$116,744 |
| Richfield | Recreations Services Director | 1 | \$116,688 |
| Maple Grove | Parks \& Recreation Director | 1 | \$115,324 |
| Plymouth | Parks and Recreation Director | 1 | \$114,935 |
| Apple Valley | Parks \& Recreation Director | 1 | \$113,892 |
| Roseville | Parks \& Recreation Director | 1 | \$110,906 |
| Maplewood | Parks \& Recreation Director | 1 | \$110,864 |
| Lakeville | Parks \& Recreation Director | 1 | \$110,760 |
| 10. Recorder/Director of Property Records \& Taxation (Appointed) |  |  |  |
| Ramsey County | Director of Property Records \& Revenue | 1 | \$136,157 |
| Blue Earth County | Director of Taxpayer Services | 1 | \$125,382 |
| Anoka County | DIVISION MGR- PROPERTY RECORDS \& TAXATION | 1 | \$121,909 |
| Carver County | Property Records \& Taxpayer Services Director | 1 | \$110,822 |
| 11. Highway Engineer |  |  |  |
| Stearns County | County Highway Engineer | 1 | \$136,115 |
| Blue Earth County | Public Works Director | 1 | \$125,382 |
| Otter Tail County | County Engineer | 1 | \$116,438 |
| Jackson County | County Engineer | 1 | \$110,009 |
| Goodhue County | Public Works Director/Co Engineer | 1 | \$109,803 |
| 12. City/County Engineer |  |  |  |
| Anoka County | COUNTY HIGHWAY ENGINEER | 1 | \$129,813 |
| Dakota County | Director, Transportation | 1 | \$125,400 |
| Minnetonka | City Engineer/Dir of Engineering | 1 | \$121,408 |
| St. Louis Park | City Engineer | 1 | \$119,652 |
| Minneapolis | Director, Trans Planning \& Engineering Services | 1 | \$114,368 |
| Eagan | City Engineer | 1 | \$113,901 |
| Woodbury | Engineering \& PW Deputy Director/City Engineer | 1 | \$113,048 |

Salaries of Local Government Officials in Minnesota
Source: 2012 League of Minnesota Cities Survey

| Jursidiction | Juridsiction's Title | \# of Incumbents | 2012 Salary |
| :---: | :---: | :---: | :---: |
| Bloomington | City Engineer | 1 | \$112,386 |
| Andover | Public Works Director/City Engineer | 1 | \$112,276 |
| South St. Paul | City Engineer/Special Project Manager | 7 | \$111,556 |
| Martin County | County Engineer | 1 | \$109,346 |
| 13. Public Health Director |  |  |  |
| Ramsey County | Director of Public Health | 1 | \$128,419 |
| Dakota County | Public Health Director | 1 | \$115,953 |
| Anoka County | DIRECTOR COMMUNITY HEALTH \& ENVIRONMENTAL SERVICES | 1 | \$110,614 |
| Douglas County | Public Health Director | 1 | \$108,618 |
| 14. Director of Public Safety |  |  |  |
| Woodbury | Public Safety Director | 1 | \$125,632 |
| Blaine | Safety Services Manager | 1 | \$120,744 |
| Richfield | Director of Public Safety | 1 | \$120,494 |
| Fridley | Director of Public Safety | 1 | \$116,605 |
| Cottage Grove | Public Safety Director | 1 | \$113,207 |
| New Brighton | Director of Public Safety | 1 | \$111,312 |
| Inver Grove Heights | Director of Public Safety | 1 | \$110,200 |
| 15. Environment Services Director |  |  |  |
| St. Louis County | Environmental Services Director | 1 | \$115,398 |
| Ramsey County | Environmental Health Division Director | 1 | \$114,878 |

2012

| Position | Number of States | Lowest <br> Salary | Percentile | National Median | 75th <br> Percentile | Highest <br> Salary | Minnesota's Salary | Nat. median minus MN | Pct. Change to reach Nat. median |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Governor | 49 | \$70,000 | \$109,470 | \$133,821 | \$150,000 | \$183,255 | \$120,303 | \$13,518 | 11.2\% |
| Administration | 42 | \$83,200 | \$115,666 | \$134,500 | \$149,878 | \$250,000 | \$108,388 | \$26,112 | 24.1\% |
| Agriculture | 48 | \$84,655 | \$102,582 | \$115,463 | \$123,950 | \$175,000 | \$108,388 | \$7,075 | 6.5\% |
| Banking | 45 | \$75,000 | \$102,301 | \$116,964 | \$128,935 | \$180,000 | \$94,795 | \$22,169 | 23.4\% |
| Civil Rights | 42 | \$55,000 | \$77,176 | \$90,074 | \$110,474 | \$143,820 | \$108,388 | -\$18,314 | -16.9\% |
| Commerce | 36 | \$90,000 | \$116,260 | \$135,000 | \$150,063 | \$320,000 | \$108,388 | \$26,612 | 24.6\% |
| Consumer Affairs | 38 | \$63,654 | \$90,500 | \$99,892 | \$123,797 | \$175,000 | \$110,350 | -\$10,459 | -9.5\% |
| Corrections | 48 | \$80,000 | \$116,309 | \$135,160 | \$147,500 | \$225,000 | \$108,388 | \$26,772 | 24.7\% |
| Econ. Dev. | 36 | \$82,014 | \$104,628 | \$127,450 | \$154,475 | \$320,000 | \$108,388 | \$19,062 | 17.6\% |
| Education | 49 | \$72,000 | \$113,402 | \$151,127 | \$189,996 | \$307,125 | \$108,388 | \$42,739 | 39.4\% |
| Emergency Management | 46 | \$65,000 | \$87,112 | \$101,201 | \$123,896 | \$175,000 | \$108,388 | -\$7,188 | -6.6\% |
| Employment Services | 44 | \$75,000 | \$97,928 | \$121,182 | \$133,569 | \$152,400 | \$102,082 | \$19,100 | 18.7\% |
| Energy | 41 | \$73,042 | \$88,776 | \$99,397 | \$120,000 | \$158,303 | \$108,388 | -\$8,991 | -8.3\% |
| Environmental Protection | 44 | \$78,888 | \$111,870 | \$122,693 | \$139,250 | \$175,000 | \$108,388 | \$14,305 | 13.2\% |
| Finance | 31 | \$87,213 | \$117,660 | \$137,865 | \$159,297 | \$250,000 | \$108,388 | \$29,477 | 27.2\% |
| Fish \& Wildlife | 42 | \$73,320 | \$104,068 | \$118,875 | \$133,508 | \$160,000 | \$108,367 | \$10,508 | 9.7\% |
| Health | 46 | \$95,000 | \$134,981 | \$144,873 | \$181,563 | \$244,542 | \$108,388 | \$36,485 | 33.7\% |
| Highways | 25 | \$78,888 | \$124,110 | \$136,000 | \$154,388 | \$198,450 | \$108,388 | \$27,612 | 25.5\% |
| Information Systems | 47 | \$78,888 | \$119,820 | \$130,380 | \$155,500 | \$194,400 | \$120,000 | \$10,380 | 8.7\% |
| Insurance | 46 | \$83,015 | \$100,054 | \$116,990 | \$127,191 | \$163,800 | \$97,217 | \$19,773 | 20.3\% |
| Labor | 47 | \$70,000 | \$98,074 | \$116,797 | \$134,175 | \$175,000 | \$108,388 | \$8,409 | 7.8\% |
| Licensing | 28 | \$60,706 | \$88,943 | \$103,142 | \$111,358 | \$150,112 | \$78,571 | \$24,571 | 31.3\% |
| Natural Resources | 46 | \$43,842 | \$109,999 | \$125,607 | \$138,438 | \$175,000 | \$108,388 | \$17,219 | 15.9\% |
| Parks \& Recreation | 44 | \$60,382 | \$92,296 | \$110,610 | \$118,034 | \$150,112 | \$108,367 | \$2,243 | 2.1\% |
| Purchasing | 43 | \$48,098 | \$88,875 | \$100,380 | \$122,955 | \$146,400 | \$104,358 | -\$3,978 | -3.8\% |
| Revenue | 47 | \$85,447 | \$113,470 | \$123,369 | \$140,750 | \$170,000 | \$108,388 | \$14,981 | 13.8\% |
| Solid Waste Management | 41 | \$68,066 | \$83,843 | \$98,691 | \$114,167 | \$175,000 | \$108,388 | -\$9,697 | -8.9\% |
| State Police | 48 | \$84,500 | \$109,018 | \$127,450 | \$140,750 | \$209,888 | \$108,388 | \$19,062 | 17.6\% |
| Tourism | 38 | \$63,180 | \$85,889 | \$101,486 | \$112,346 | \$194,352 | \$108,388 | -\$6,902 | -6.4\% |
| Transportation | 46 | \$93,000 | \$121,522 | \$138,933 | \$152,260 | \$192,500 | \$108,388 | \$30,545 | 28.2\% |

## Attachment 5.

Salaries of Selected State Officials In Two Groups of Other States

| 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Position | Average for 5 states where Governor is highest paid in the state sample | Average for 44 states where Governor is not the highest paid in the state sample | Diff. between group avgs. | Percent Difference |
| Governor | \$155,622 | \$130,211 | \$25,412 | 19.5\% |
| Administration | \$128,765 | \$136,692 | $(\$ 7,928)$ | -5.8\% |
| Agriculture | \$118,773 | \$114,795 | \$3,977 | 3.5\% |
| Banking | \$115,487 | \$118,289 | $(\$ 2,802)$ | -2.4\% |
| Civil Rights | \$99,960 | \$92,783 | \$7,176 | 7.7\% |
| Commerce | \$126,860 | \$144,207 | $(\$ 17,347)$ | -12.0\% |
| Consumer Affairs | \$94,109 | \$107,792 | $(\$ 13,683)$ | -12.7\% |
| Corrections | \$125,196 | \$134,729 | $(\$ 9,533)$ | -7.1\% |
| Economic Development | \$109,435 | \$146,002 | $(\$ 36,566)$ | -25.0\% |
| Education | \$121,418 | \$161,622 | $(\$ 40,204)$ | -24.9\% |
| Emergency Management | \$104,638 | \$107,602 | $(\$ 2,964)$ | -2.8\% |
| Employment Services | \$117,804 | \$117,630 | \$174 | 0.1\% |
| Energy | \$102,601 | \$105,750 | $(\$ 3,150)$ | -3.0\% |
| Environmental Protection | \$122,831 | \$125,577 | $(\$ 2,746)$ | -2.2\% |
| Finance | \$130,266 | \$142,786 | $(\$ 12,520)$ | -8.8\% |
| Fish \& Wildlife | \$117,214 | \$116,950 | \$264 | 0.2\% |
| Health | \$132,372 | \$157,301 | $(\$ 24,929)$ | -15.8\% |
| Highways | \$130,602 | \$136,737 | $(\$ 6,135)$ | -4.5\% |
| Information Systems | \$129,958 | \$135,445 | $(\$ 5,487)$ | -4.1\% |
| Insurance | \$122,131 | \$115,178 | \$6,953 | 6.0\% |
| Labor | \$110,025 | \$116,393 | $(\$ 6,368)$ | -5.5\% |
| Licensing | \$101,872 | \$102,045 | (\$173) | -0.2\% |
| Natural Resources | \$125,839 | \$122,009 | \$3,830 | 3.1\% |
| Parks \& Recreation | \$107,822 | \$108,174 | (\$352) | -0.3\% |
| Purchasing | \$100,546 | \$103,224 | $(\$ 2,678)$ | -2.6\% |
| Revenue | \$120,038 | \$124,859 | $(\$ 4,821)$ | -3.9\% |
| Solid Waste Management | \$104,965 | \$103,447 | \$1,518 | 1.5\% |
| State Police | \$120,998 | \$128,966 | $(\$ 7,968)$ | -6.2\% |
| Tourism | \$101,419 | \$103,442 | $(\$ 2,023)$ | -2.0\% |
| Transportation | \$132,238 | \$138,782 | $(\$ 6,543)$ | -4.7\% |

## Attachment 6.

## V. Base Salary External Competitiveness Analysis

As can be seen in the chart below, there is a high degree of consistency of medians across all data cuts for positions up to approximately 350 points. Above 350 points, the slope of the line for State and Public/Government organizations flattens as job size increases when compared to Cross-Industry, Healthcare and Private Sector industries.

Median Comparison of All Data Cuts


HayGroup

