

State Agency Head Salaries And

Salary Administration Provisions

A Report to the 2013 Compensation Council

February 18, 2013

[This page intentionally left blank.]

As the Employer and Chief Human Resources Officer in the Executive Branch, the Commissioner of Minnesota Management and Budget (MMB) is responsible for:

- 1. Negotiating compensation and other terms and conditions of employment with the exclusive representatives of state employee bargaining units (except for faculty units in the Minnesota State Colleges and Universities system.)
- 2. Establishing compensation plans for unrepresented employees whose salaries are not otherwise provided for in statute.
- 3. Reviewing and approving compensation plans for the employees of the Constitutional Officers and the Office of Higher Education.
- 4. Reviewing and commenting on the Personnel Plan for Administrators in the Minnesota State Colleges and Universities system.
- 5. Advising the Governor's Office regarding the administration of salaries for state agency heads listed in M.S. 15A.0815.

The Legislature has provided the Commissioner with statutory guidance for the purposes of establishing and administering compensation rates and ranges.

"M.S. 43A.18, Subd. 8. Compensation relationships of positions.

In preparing management negotiating positions for compensation which is established pursuant to subdivision 1, and in establishing, recommending and approving total compensation for any position within the plans covered in subdivisions 2, 3 and 4, the commissioner shall assure that:

(a) Compensation for positions in the classified and the unclassified service compare reasonably to one another;

(b) Compensation for state positions bears reasonable relationship to compensation for similar positions outside state service;

(c) Compensation for management positions bears reasonable relationship to compensation of represented employees managed;

(d) Compensation for positions within the classified service bears reasonable relationships among related job classes and among various levels within the same occupation; and



(e) Compensations bear reasonable relationships to one another within the meaning of this subdivision if compensation for positions which require comparable skill, effort, responsibility, and working conditions is comparable and if compensation for positions which require differing skill, effort, responsibility, and working conditions is proportional to the skill, effort, responsibility, and working conditions required."

Salary Rates and Ranges for the Heads of Executive Branch Agencies.

The heads of agencies in the Executive Branch are almost all managerial employees, but have their salary rates and ranges established in a variety ways.

- 1. The Governor's appointees and the heads of the 3 retirement systems are listed in M.S. 15A.0815 and are divided into two groups, each with a salary limit expressed as a percentage of the Governor's salary. (See table on left side of the following page.)
- 2. The Executive Directors of many state boards and commissions have salary ranges established in the Managerial Compensation Plan developed by MMB.
- 3. The Adjutant General, Lottery Director, the Chief Administrative Law Judge and the Director of the Zoo have their salaries established by other statute.
- 4. The salaries of Constitutional Officers are established as a single rate of pay by law.
- 5. The Board of Investment and the Minnesota State Colleges and Universities system have compensation plans, approved by the Legislature, which include salary ranges for the Executive Director and the Chancellor, respectively.

The salary rates or salary range maximums for these last four groups of agency heads are listed on the right side of the following page.

There are approximately 30,000 employees in agencies where the agency head's salary is a limit on other employee's salaries. There are about 24,000 employees in agencies where the agency head's salary is not a limitation on the salaries of other employees.



	Agency Heads Subject To Salary Limits in	M.S. 15A		Agency Heads Not Subject To M.S. 15A.0815 Salary			ry Limits	
					0		Salary Rate	
		Currrent					or	
NBR OF		Actual	Salary		NBR OF	,	Maximum	
Ees	AGENCY NAME	Salary	Limit		EEs	AGENCY NAME	of Range	
	HUMAN SERVICES DEPT		\$114,288	1	21.675	MN STATE COLLEGES/UNIVERSITIES	\$360,000	
4,761	TRANSPORTATION DEPT		\$114,288	T	22	INVESTMENT BOARD	\$327,471	
4,233	CORRECTIONS DEPT		\$114,288	1	272	ZOOLOGICAL BOARD	\$156,391	
	NATURAL RESOURCES DEPT		\$114,288	1	278	MILITARY AFFAIRS DEPT	\$151,359	
	PUBLIC SAFETY DEPT		\$114,288	\square	309	OFFICE OF ENTERPRISE TECHNOLOGY	\$141,399	
1,601	EMPLOYMENT & ECONOMIC DEVELPMT		\$114,288	Н	13	WORKERS COMP COURT OF APPEALS	\$133,569	
	REVENUE DEPT		\$114,288		151	LOTTERY	\$127,222	
1,459	HEALTH DEPT		\$114,288		65	ADMINISTRATIVE HEARINGS	\$127,222	
1,311	VETERANS AFFAIRS DEPT		\$114,288		53	GOVERNORS OFFICE	\$120,303	
873	POLLUTION CONTROL AGENCY		\$114,288	Η	349	FARIBAULT ACADEMIES	\$120,303	
456	AGRICULTURE DEPT		\$114,288		13	PHARMACY BOARD	\$120,269	
455	ADMINISTRATION DEPT		\$114,288	Η	82	WATER & SOIL RESOURCES BOARD	\$120,209	
433				+				
	LABOR AND INDUSTRY DEPT		\$114,288	Η	√ 61	EXPLORE MINNESOTA TOURISM	\$116,072	
407	EDUCATION DEPARTMENT COMMERCE DEPT		\$114,288	Η	298	ATTORNEY GENERAL	\$114,258	
337			\$114,288		81	CENTER FOR ARTS EDUCATION	\$112,084	
297	MINNESOTA MANAGEMENT & BUDGET		\$114,288	+	50	ANIMAL HEALTH BOARD	\$108,117	
209	HOUSING FINANCE AGENCY		\$114,288		3	AMATEUR SPORTS COMM	\$104,358	
92	PUBLIC EMPLOYEES RETIRE ASSOC		\$114,288	\square	103	OFFICE OF THE STATE AUDITOR	\$102,258	
91	MINN STATE RETIREMENT SYSTEM		\$114,288		32	NURSING BOARD	\$100,746	
83	TEACHERS RETIREMENT ASSOC		\$114,288		5	SENTENCING GUIDELINES COMM	\$100,746	
82	OFFICE OF HIGHER EDUCATION		\$114,288		14	EMERGENCY MEDICAL SERVICES BD	\$97,217	
33	HUMAN RIGHTS DEPT	\$108,388	\$114,288	1	10	PUBLIC FACILITIES AUTHORITY	\$97,217	
29,733				/	8	CAMPAIGN FINANCE BOARD	\$97,217	
					2	HIGHER ED FACILITIES AUTHORITY	\$97,217	
111	IRON RANGE RESOURCES	\$95,651	\$102,258		17	ARTS BOARD	\$93,818	
49	PUBLIC UTILITIES COMM	\$88,448	\$102,258		11	PEACE OFFICERS BOARD (POST)	\$93,814	
29	GAMBLING CONTROL BOARD	\$82,000	\$102,258		23	MEDICAL PRACTICE BOARD	\$90,515	
17	OMBUDSMAN MH/DD	\$88,448	\$102,258		2	SCIENCE & TECHNOLOGY AUTHORITY	\$90,515	
11	MEDIATION SERVICES DEPT	\$95,651	\$102,258		65	SECRETARY OF STATE	\$90,227	
10	RACING COMMISSION	\$88,448	\$102,258	Γ	6	ARCHITECTURE, ENGINEERING BD	\$87,383	
227					4	ACCOUNTANCY BOARD	\$87,383	
					3	CAPITOL AREA ARCHITECT	\$87,383	
29,960					10	NURSING HOME ADMIN BOARD	\$84,418	
					8	DISABILITY COUNCIL	\$84,418	
					5	INDIAN AFFAIRS COUNCIL	\$84,418	
					4	ASIAN-PACIFIC COUNCIL	\$84,418	
					4	CHICANO LATINO AFFAIRS COUNCIL	\$84,418	
					3	BLACK MINNESOTANS COUNCIL	\$84,418	
					19	DENTISTRY BOARD	\$81,369	
				П	5	CHIROPRACTIC EXAMINERS BOARD	\$81,369	
				Π	11	SOCIAL WORK BOARD	\$78,571	
				Η	9	PSYCHOLOGY BOARD	\$78,571	
				Η	3	BEHAVIORAL HEALTH & THERAPY BD	\$78,571	
				Η	2	PHYSICAL THERAPY BOARD	\$78,571	
				Η	2	VETERINARY MEDICINE BOARD	\$78,571	
				Η	14	COSMETOLOGIST EXAMINERS BOARD	\$73,268	
				Η	3	BARBER EXAMINERS BOARD	\$73,268	
				+	2	MARRAIGE & FAMILY THERAPY BD	\$73,268	
				Η	1	DIETETICS & NUTRITION PRACTICE	\$73,208	
				Η	23	COMBATIVE SPORTS COMMISSION	\$70,374	
				+				
				+	1	OPTOMETRY BOARD	\$68,048	
				+	1	PODIATRIC MEDICINE BOARD	\$68,048	
				+	2	PRIVATE DETECTIVES BOARD	\$57,065	
					24,212		<u> </u>	

Agencies Subject to Agency Head Limits and Agencies Not Subject to Agency Head Limits.



Other Statutory Limitations on State Employee Salaries. (M.S. 43A.17)

Notwithstanding the provisions of collective bargaining agreements or the legislatively approved compensation plans for unrepresented employees, the actual salary of the head of a state agency listed in section 15A.0815 is the upper limit on the salaries of most employees in the agency, even if the employees' salary ranges extend beyond the agency head's salary. These are the agencies listed on the left side of the preceding page. There are 125 employees paid at or within 3.5% of their agency head's salary and in salary ranges with maximum rates higher than the agency head's salary. These employees cannot be paid salaries at or near the upper end of the legislatively approved salary range for their job classifications. There are approximately 240 additional employees whose salaries are more than 3.5% but less than 10% below their agency head's actual salary. (See Attachment 1.)

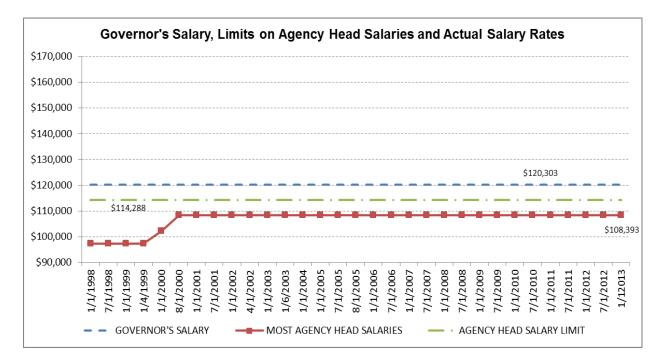
The Commissioner of MMB may establish salary ranges for certain statutorily identified classifications of employees without regard to the agency head salaries. These classifications include information technology employees, actuaries, epidemiologists, dentists and medical doctors. There are 154 employees in these job classifications with salary range maximums higher than their agency head's salary. Not all of the employees actually earn more than the agency head, but they would be allowed to do so without further review and approval by the Commissioner.

The Commissioner may also grant individual exemptions from the agency head's salary limit where an agency head has requested it and has provided evidence that a higher salary is necessary to attract or retain qualified employees. These exemptions currently affect 16 employees in the following job classifications:

- Behavior Medicine Practitioner Senior,
- Executive Director of State Operated Services (DHS),
- Deputy Commissioner Veterans Homes Care,
- Pharmacist Senior,
- MN Sex Offender Program Clinical Director,
- Public Utilities Rates Evaluation Supervisor, and
- Attorney 3



The following chart is an illustration of the relationship between the Governor's salary, the highest agency head salary limit and the actual salaries of agency heads over the past 15 years.



As discussed below, the statutory salary limitation on the salaries of the majority of state employees and the lack of movement in the actual salaries of the Governor's appointed agency heads has created salary compression and makes it difficult, or impossible, for the Commissioner to fully implement the statutory guidance on salary relationships.

The status of salary administration in the context of the statutory guidance.

In preparing management negotiating positions for compensation which is established pursuant to subdivision 1 [collective bargaining], and in establishing, recommending and approving total compensation for any position within the plans covered in subdivisions 2, 3 and 4 [the various compensation plans for unrepresented employees], <u>the commissioner shall assure that:</u>

(a) <u>Compensation for positions in the classified and the</u> <u>unclassified service compare reasonably to one another;</u>



- i. Statutorily exempt positions are overwhelmingly <u>classified</u> (153 of 154).
- ii. Administratively exempt positions are mostly <u>classified</u> (11 of 16).
- iii. The positions at or within 3.5% of the agency head salary limit are largely <u>unclassified</u> (94 of 125).

Given the salary limit and statutory exemptions, classified managerial, supervisory and professional employees can currently be paid more than the unclassified policy-making employees that manage them.

(b) <u>Compensation for state positions bears reasonable relationship</u> to compensation for similar positions outside state service;

Most city and county employees in Minnesota are subject to a statutory limit on compensation. Unlike the limits on state employees, this limit is indexed to the Consumer Price Index and changes each calendar year. (See Attachment 2.) The limit for 2013 is \$160,639. Data from a League of Minnesota Cities survey indicates that at least 230 local government officials subject to the higher local government limit earn more than the highest paid state agency heads. The salary disparity varies, but is significant. These positions in local government are related to, but not equivalent to, state agency head positions and are compensated at higher rates.

		# of Local	Highest
		Govt.	Reported
		Employees	Local
Reference		Paid More	Gov't.
#	LMC Survey Title	Than \$108,388	Salary
1	City/County	87	\$179,874
	Administrator/Manager/Coordinator		
2	Human Services Director	7	\$156,894
3	Community Corrections Director	3	\$156,894
4	Director of Public Works	32	\$149,352
5	Community Development Director	21	\$143,765
6	Finance Director/Auditor/Treasurer	31	\$143,041



		# of Local	Highest
		Govt.	Reported
		Employees	Local
Reference		Paid More	Gov't.
#	LMC Survey Title	Than \$108,388	Salary
7	Information Technology Director	18	\$140,146
8	Human Resources Director	11	\$139,588
9	Director of Parks and Recreation	18	\$139,588
10	Recorder/Director of Property	4	\$136,156
	Records & Taxation (Appointed)		
11	Highway Engineer	5	\$136,115
12	City/County Engineer	11	\$129,812
13	Public Health Director	4	\$128,419
14	Director of Public Safety	7	\$125,632
15	Environmental Services Director	2	\$115,398
	Total Local Govt. Employees in		
	sample	230	

(More detailed information on these local government positions is available in Attachment 3.)

Data from the Council of State Governments' <u>Book of the States</u> for 2012 indicates that Minnesota's agency heads and other key employees are paid less than the median salary for their counterparts in other states in 22 of 29 positions in the survey sample. (See Attachment 4.)

The data from the <u>Book of the States</u> also indicates that only five of the other Governors have higher salaries than all of the other positions in the survey sample. The five other states that pay the Governor more than the positions sampled in the survey accomplish that salary relationship by paying the Governor above the national average for Governors. The average salary for the Governors of this group of five states is \$155,622, while the average salary of the group of the other forty four states is \$130,211. The average salaries of most of the other positions in the survey sample do not differ as significantly from group to group. (See attachment 5 for more detail.)

Various compensation studies have shown that the salaries of advanced professional and managerial employees in state and local government generally fall below the salaries of comparable positions in the private sector. (See attachment 6.)



(c) <u>Compensation for management positions bears reasonable</u> relationship to compensation of represented employees <u>managed;</u>

In the twelve and one-half years since the last increase in actual agency head salaries, the average salaries of various employee groups have increased by up to \$26,000, while agency head salaries and the salaries of their direct reports have remained stagnant.

	October	January	Total	Average	
	2000	2013	Increase	Annual	
Employee Group	Average	Average	12.25 Years	Increase	
Health Treatment Prof. (1)	\$73,038	\$99,034	\$26,121	2.52%	
Health Care Prof. (2)	\$50 <i>,</i> 738	\$72,391	\$21,924	2.94%	
Managerial	\$77,924	\$96,236	\$18,040	1.74%	
Prof. Engineers	\$56 <i>,</i> 334	\$71,326	\$15,723	1.94%	
Supervisors	\$54,747	\$69 <i>,</i> 155	\$14,407	1.93%	
Law Enforcement	\$50 <i>,</i> 300	\$62,807	\$12,215	1.83%	
Severed (3)	\$57 <i>,</i> 754	\$68,612	\$11,860	1.42%	
General Professional	\$46,228	\$57,733	\$11,380	1.83%	
Weighted Averages	\$51 <i>,</i> 518	\$64,730	\$13,212	1.88%	
	CPI Re	eadings		Average	
	October	December		Annual	
	2000	2013		Increase	
Increase in Midwest CPI-U	170.100	219.033		2.09%	
(1) Medical Doctors					
(2) Registered Nurses and Nurse	se Practitio	ners			
(3) Law Enforcement superviso	ors and Atto	orneys who c	hose to opt o	ut of the	
Supervisory and General Profe	ssional bar	gaining units			

Change in Average Salaries for Eight Employee Groups



(d) <u>Compensation for positions within the classified service bears</u> reasonable relationships among related job classes and among various levels within the same occupation;

The salaries of statutorily exempted professional and supervisory employees have surpassed the salaries of managers and agency heads. Various statutory and administrative exemptions have created unreasonable relationships between salaries of top managers and the employees they manage.

The fact that some agencies are not required to use the agency head's salary as a limit on other employees in the agency, and those agencies with salary limits have multiple limits (\$108,388, \$95,651, \$88,448 or \$82,000, depending on the agency) makes it possible for employees in the same job classification in different state agencies to have up to four different limits on their salaries.

Detailed information on salary compression is available by agency and job classification in Attachment 1.

In summary:

- The Legislature has established a reasonable and appropriate compensation policy for state employees performing a wide range of functions.
- That statutory policy promotes the establishment of salary ranges and rates that are internally equitable and externally competitive.
- The salary limits for the heads of most major state agencies have not changed in fifteen years.
- The actual salaries of these agency head positions have not changed in twelve and a half years.
- Using the actual salaries of these agency heads as a limit on most other employees in the agency inhibits the Commissioner's ability to fully implement the statutory compensation policy adopted by the Legislature.



<u> </u>	r			-
	Salary	Actual		
				# of
				Ees
108,388	120,561			
	400.000	,		
	120,269			
	440.004			
	112,084			
	400 740			
	100,746			
		98,554	Construction Proj Oprtions Mgr	
100.000	110.070	100 200	Deputy Comme Agriculture	1
108,388				
	100,746			
		99,055	State Prog Admin Manager Phin	
05 651	124 466	01 058	Modiator	
95,051	124,400			
	97 217	,		
	57,217	33,234		
108 388	116.072	108 388	Deputy Commr Commerce	
100,000	110,072			
	104 358			
	,			
	100,140	55,007		
108 388	124 466	108 388	Deputy Commr Corrections	
100,000				
	120,200			
		,		
		,		
	116.072			
	108,117	108,117	Corr Behav Health Svcs Dir	
	ŕ			
		107,929	Corr Health Program Dir	
	104,358			
	100,746			
		100,746	Dir Nursing	
		100,746	State Prog Admin Manager Prin	
108,388	124,466	108,388	Deputy Commr Education	
	120,269	99,556	Dir Statewide Assessment	
	108,388 108,38	Agency Range 108,388 120,561 108,388 120,269 112,084 112,084 101,746 100,746 101,746 100,746 101,746 100,746 101,746 100,746 101,746 100,746 101,746 100,746 101,746 100,746 101,746 100,746 101,746 100,746 101,72 100,746 101,358 116,072 101,358 124,466 100,746 100,746 101,358 124,466 100,746 100,746 101,358 124,466 101,358 124,466 101,358 124,466 101,358 124,466 101,358 100,746 101,358 100,746 101,358 100,746 101,358 100,746 101,358 100,746 101,358 100,746 101,358 100,746 101,358 100,746 101,	Agency Head Rate Range Maximum Annual Salary 108,388 120,561 108,388 107,010 120,269 108,388 107,010 120,269 108,388 107,490 107,490 100,746 100,746 100,746 98,554 108,388 116,072 108,388 108,388 116,072 108,388 108,388 116,072 108,388 108,388 116,072 108,388 95,651 124,466 91,058 95,651 124,466 91,058 97,217 95,234 90,473 97,217 95,234 90,473 108,388 116,072 108,388 108,388 104,358 104,358 108,388 104,358 104,358 108,388 122,269 108,388 108,388 124,466 108,388 108,388 124,466 108,388 108,388 104,358 108,388 1010,746	Agency Head Rate Range Maximum Annual Salary Classification Title 108,388 120,561 108,388 Pharmacist Senior 120,269 108,388 Asst Commr Administration 112,0269 108,388 Asst Commr Administration 112,084 108,388 Admin Agency Div Director Sr 100,746 107,490 Admin Agency Div Director Sr 100,746 100,746 Real Estate Mgmt Dir 100,746 100,746 State Prog Admin Manager Prin 98,554 Construction Proj Oprtions Mgr 108,388 116,072 108,388 100,746 100,746 State Prog Admin Manager Prin 99,827 State Prog Admin Manager Prin 99,555 State Prog Admin Manager Prin 99,565 124,466 91,058 108,388 116,072 108,388 108,388 116,072 108,388 108,388 104,358 Admin Svcs Dir 100,746 99,567 State Prog Admin Manager Prin 108,388 124,466 108,388

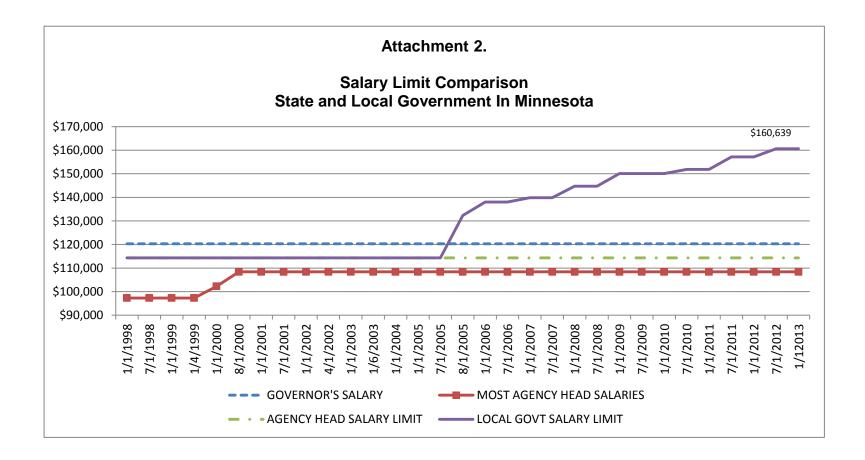
		Salary	Actual		
	Agency	Range	Annual		# of
Agency Name		Maximum		Classification Title	Ees
		Maximum		Senior Admin Officer	1
			,	Asst Commr Education	2
		104 358		Educ Dir Finance Reform & Acct	1
				State Prog Admin Manager Prin	4
Education Department Total		100,740	100,740	olate i rog Admin Manager i nir	12
Employ & Econ Development Dept	108,388	124 466	108 388	Deputy Commr Empl & Econ Devel	1
	100,000			Senior Admin Officer	1
				Admin Svcs Dir	1
		104,000		Agency Chief Financial Officer	1
				Unemployment Ins Director	1
Employ & Econ Development Dept Total			102,002		5
Health Department	108,388	124 466	108 388	Deputy Commr Health	1
	100,000			Asst Commr Health	4
				Dir Governmental Relations Unc	1
		100,117		Environmental HIth Div Dir	1
		104 358		Disease Prev & Cont Div Dir	2
		104,000	í í	Health Care P&D Syst Div Dir	1
				Health Community Svcs Div Dir	1
				Public Health Lab Div Dir	1
		100 746		State Prog Admin Manager Prin	1
		100,740		State Prog Admin Manager Prin	2
				State Prog Admin Manager Prin	1
Health Department Total			55,000	olate i rog Admir Manager i nir	16
Housing Finance Agency	108,388	124 466	108 388	Deputy Commr Housing Finance	1
	100,000			Housing Finance Agency Exec	5
		112,004		Housing Finance Agency Exec	1
				Housing Finance Agency Exec	1
		104 358		Agency Chief Financial Officer	1
Housing Finance Agency Total		101,000	101,101		g
Human Services Dept	108,388	124 466	108 388	Deputy Commr Human Services	1
	100,000	121,100		MSOP Executive Director	1
		120 561		Pharmacist Senior	3
		120,001	108 388	Asst Commr Human Services	5
		120,200		MSOP Deputy Director	1
		116.072		Chief Exec Officer 3-Human Svc	3
		110,072		Senior Admin Officer	2
			í í	Chief Exec Officer 3-Human Svc	1
				Chief Exec Officer 3-Human Svc	1
		112 084	· · · · · · · · · · · · · · · · · · ·	Admin Agency Div Director Sr	3
				Nurse Executive	1
				Admin Agency Div Director Sr	1
		108,785		Pharmacist	8
				Pharmacist	1
				Pharmacist	
				Pharmacist	1
		108 117		Personnel Director 4	1
				Psych Adv Practice Reg Nurse	10
		,		Psych Adv Practice Reg Nurse	2
		104 358		Admin Svcs Dir	1
				Agency Chief Financial Officer	1
				Deputy Div Dir Human Svcs OIG	1
				Dir Appeals And Contracts	
			104,000	The contracts	

				[
		Salary	Actual		
	Agency	Range	Annual		# of
Agency Name	Head Rate	Maximum		Classification Title	Ees
			,	Dir Child & Family Services	
			,	Health Care Program Mgr Sr	
			,	Human Svcs Research Director	
				Residential Prog Svcs Dir 2	
				Health Care Program Mgr Sr	
			100,746	Health Care Program Mgr Sr	
				Deputy Div Dir Human Svcs OIG	
			99,577	Health Care Program Mgr Sr	
		100,746		Dir Nursing	
				State Prog Admin Manager Prin	
				State Prog Admin Manager Prin	
		97,217	100,746	Residential Prog Svcs Dir 1	
Human Services Dept Total					7
Iron Range Resources & Rehab	95,651	90,515	90,515	State Prog Admin Manager Sr	
		87,383		IRRRB Administrative Manager	
Iron Range Resources & Rehab Total					
Labor & Industry Dept	108,388	124,466	108,200	Deputy Commr Labor & Industry	
				Asst Commr Labor & Industry	
		108,117	100,746	Dir Governmental Relations Cl	
		104,358	108,200	Admin Svcs Dir	
		100,746	100,746	State Prog Admin Manager Prin	
			99,577	State Prog Admin Manager Prin	
			99,493	State Prog Admin Manager Prin	
Labor & Industry Dept Total					-
Mn Management & Budget	108,388	124,466	108,388	Deputy Commr MMB	
		112,084	108,388	Asst Commr MN Mgmt & Budget	
				Exec Budget Coordinator	
			108,117	Finance Services Director	
			99,472	Finance Services Director	
		104,358	104,358	Agency Chief Financial Officer	
			104,358	Employee Management Div Dir	
				Employee Management Div Dir	
		100,746	100,746	State Prog Admin Manager Prin	
				Dir Management Analysis	
Mn Management & Budget Total					1
Natural Resources Dept	108,388	124,466	108,388	Deputy Commr Natural Resource	
				Asst Commr NR Operations	
		í í	108,346	Asst Commr NR Operations	
				Asst Commr NR Operations	
		116,072		NR Dir - Ecological Serv	
		- , -		NR Dir - Enforcement	
				NR Dir - Lands & Minerals	
				NR Dir - Parks & Rec	
				Senior Admin Officer	
	1			NR Dir - Fish & Wildlife	
	1			NR Dir - Forestry	1
	1	108.117		NR Bureau Administrator	1
	1			NR Asst Dir - Enforcement	1
	1			NR Regional Director	,
	1			NR Asst Division Director	
		100.746		State Prog Admin Manager Prin	
	1			Personnel Director 3	

	-			I	-
		Salary	Actual		
	Agency	Range	Annual		# of
Agency Name	Head Rate	Maximum		Classification Title	Ees
Natural Descurres Dent Tatal			100,746	State Prog Admin Manager Prin	1
Natural Resources Dept Total	100.200	104 462	100 700		23
Office of Higher Education	108,388			HESO L-1 Executive	1
	1			HESO L-1 Executive	-
Office of Higher Education Total		104,403	101,559	HESO L-1 Executive	1
Ombud Mental Health & Dev Dis	88,448	01 110	0/ 100	Dir Regulatory & Leg Services	1
Ombud Mental Health & Dev Dis	00,440	04,410	04,100	Di Regulatory & Leg Services	1
Pollution Control Agency	108,388	116.072	108 305	Deputy Commr Pollution Control	1
Tolidion Control Agency	100,000			Asst Commr Pollution Control	1
	1	104,000		Pollution Cont Division Dir	3
	1			Pollution Cont Strat Mgr	1
	1			Asst Commr Pollution Control	1
				Pollution Cont Division Dir	1
				Pollution Cont Division Dir	1
				Pollution Cont Division Dir	1
		100 746		State Prog Admin Manager Prin	1
Pollution Control Agency Total		100,110	100,120	olato i rog i lamin managori i mi	11
Public Employees Retire Assoc	114,297	116.072	108,743	Senior Admin Officer	1
	,_0.			Admin Svcs Dir	1
Public Employees Retire Assoc Total		,	,		2
Public Safety Dept	108,388	124.466	108.388	Deputy Commr Public Safety	1
	,			Asst Commr Public Safety	1
				State Patrol Chief	1
				Superintendent BCA	1
		112,084	103,523	Dir Driver & Vehicle Services	1
		108,117	108,117	Forensic Laboratory Dir	1
			100,913	Dir Emergency Services	1
		104,358	104,358	Agency Chief Financial Officer	1
			104,296	Exec Dir Ctr Crime Victim Srvs	1
			102,061	State Patrol Assistant Chief	1
		100,746	98,554	State Prog Admin Manager Prin	1
Public Safety Dept Total					11
Public Utilities Comm	88,448	90,515	,	Pub Util Rates Evaluation Supv	1
		84,418		State Prog Admin Manager	1
			83,520	Admin Mgmt Director 2	1
Public Utilities Comm Total					3
Revenue Dept	108,388	124,466	· · · ·	Deputy Commr Revenue	1
				Revenue Research Director	1
		116,072		Asst Commr Revenue	1
				Senior Admin Officer	1
	1			Asst Commr Revenue	1
				Senior Admin Officer	1
				Revenue Tax System Dir 4	1
				Revenue Legal Leg Aff Dir	1
		104,358		Agency Chief Financial Officer	1
				Revenue Tax System Dir 3	1
Povonuo Dont Total			99,577	Revenue Tax System Dir 3	2
Revenue Dept Total	100.000	104 460	109.267	Doputy Comme Transportation	12
Transportation Dept	108,388			Deputy Commr Transportation	1
		120,269		Asst Commr Transportation	2
		I	100,340	Transp Chief Admin Officer	1

Employees Subject to Salary Limit in MS 43A.17, Subd. 1 with Salaries within 10 percent of the Agency Head's Salary

		Salary	Actual		
	Agency	Range	Annual		# of
Agency Name		Maximum		Classification Title	Ees
			,	Transp Division Engineer	3
				Transp Chief Admin Officer	1
		116.072		Senior Admin Officer	1
				Transp Asst Div Dir	2
		108,117	,	Dir Aeronautics Program	1
		,		Engineer Princ Admin Transp	16
				Transp Environmental Svcs Dir	1
				Transp Off CPPM Director	1
				Transp Operations Manager	2
				Transp Gov & Comm Rel Dir	1
				Transp Operations Manager	1
				Engineer Princ Admin Transp	1
				Transp Operations Manager	1
				Transp Operations Manager	1
			,	Transp Operations Manager	1
		104.358		Admin Svcs Dir	1
				Electronic Commun Asst Directo	1
				Engineer Senior Administrative	38
			,	Land Surveyor Senior Admin	1
			,	Transp Planning Dir	2
				Civil Rights Director	1
				Engineer Senior Administrative	1
				Engineer Senior Administrative	1
				Engineer Senior Administrative	1
				Engineer Senior Administrative	1
Transportation Dept Total					86
Veterans Affairs Dept	108,388	116,072	108,388	Deputy Commr Veterans Aff	1
•				Senior Admin Officer	1
		108,785		Pharmacist	2
				Pharmacist	1
			104,400	Pharmacist	1
			103,794	Pharmacist	1
		104,358	,	Veterans Home Admin	4
		,	,	Dir Nursing	1
		, -		Personnel Director 3	1
Veterans Affairs Dept Total			,		13
Grand Total					365



		# of	
Jursidiction	Juridsiction's Title	Incumbents	2012 Salary
1. City/County Administrator/Man	ager/Coordinator.		
Metropolitan Airports Commission	Executive Director	1	\$179,874
Dakota County	County Administrator	1	\$162,211
Olmsted County	County Administrator	1	\$157,768
St. Louis Park	City Manager	1	\$157,181
Ramsey County	County Manager	1	\$157,165
Rochester	City Administrator (CITYAD)	1	\$156,726
Eagan	City Administrator	1	\$155,773
Bloomington	City Manager	1	\$154,569
Lakeville	City Administrator	1	\$151,570
St. Louis County	County Administrator	1	\$151,486
Stearns County	County Administrator	1	\$150,072
Edina	City Manager	1	\$150,000
Anoka County	COUNTY ADMINISTRATOR	1	\$148,990
Woodbury	City Administrator	1	\$147,410
Washington County	County Administrator	1	\$145,428
Blaine	City Manager	1	\$143,916
Brooklyn Park	City Manager	1	\$143,166
Goodhue County	County Administrator	1	\$143,042
Richfield	City Manager	1	\$142,500
Eden Prairie	City Manager	1	\$142,480
Plymouth	City Manager	1	\$141,959
Carver County	County Administrator	1	\$141,398
Maple Grove	City Administrator	1	\$138,530
Roseville	City Manager	1	\$138,258
Minnetonka	City Manager	1	\$138,000
Blue Earth County	County Administrator	1	\$137,966
Mankato	City Manager	1	\$137,675
Burnsville	City Manager	1	\$137,238
Golden Valley	City Manager	1	\$136,797
Shoreview	City Manager	1	\$136,448
Minneapolis	City Coordinator	1	\$136,415

		# of	
Jursidiction	Juridsiction's Title	Incumbents	2012 Salary
Sherburne County	County Administrator	1	\$136,196
Columbia Heights	City Manager	1	\$133,879
Coon Rapids	City Manager	1	\$132,454
Maplewood	City Manager	1	\$131,290
Chanhassen	City Manager	1	\$131,214
Scott County	County Administrator	1	\$130,612
Champlin	City Administrator	1	\$129,418
Savage	City Administrator	1	\$129,334
Brooklyn Center	City Manager	1	\$128,773
Ramsey	City Administrator	1	\$127,317
South St. Paul	City Administrator	1	\$126,489
Crystal	City Manager	1	\$125,881
Apple Valley	City Administrator	1	\$125,807
Fridley	City Manager	1	\$125,611
Fairmont	City Administrator	1	\$125,486
Hastings	City Administrator	1	\$124,992
Elk River	City Administrator	1	\$124,425
Rosemount	City Administrator	1	\$123,589
Andover	City Administrator	1	\$123,578
Anoka	City Manager	1	\$122,824
Red Wing	Council Administrator	1	\$122,533
Prior Lake	City Manager	1	\$121,186
Hutchinson	City Administrator	1	\$120,388
Redwood Falls	CITY ADMINISTRATOR	1	\$120,085
Cottage Grove	City Administrator	1	\$119,704
Clay County	County Administrator	1	\$119,272
Robbinsdale	City Manager	1	\$119,163
Willmar	City Administrator	1	\$118,747
Crow Wing County	County Administrator	1	\$118,136
East Bethel	City Administrator	1	\$117,998
Northfield	City Administrator	1	\$117,693
Forest Lake	City Administrator	1	\$117,386

		# of	
Jursidiction	Juridsiction's Title	Incumbents	2012 Salary
Vadnais Heights	City Administrator	1	\$116,688
Dayton	City Administrator	1	\$115,627
Rice County	County Administrator	1	\$115,050
Hopkins	City Manager	1	\$115,003
Duluth	Chief Administrative Officer	1	\$115,000
Faribault	City Administrator	1	\$115,000
New Ulm	City Manager	1	\$114,962
St. Cloud	City Administrator	1	\$113,988
New Brighton	City Manager	1	\$113,724
Arden Hills	City Administrator	1	\$113,074
Farmington	City Administrator	1	\$113,000
Wright County	County Coordinator	1	\$112,861
St. Anthony Village	City Manager	1	\$112,535
Hugo	City Administrator	1	\$112,000
Lino Lakes	City Administrator	1	\$111,512
Isanti County	County Administrator	1	\$110,822
Mound	City Manager	1	\$110,729
Otsego	CITY ADMINISTRATOR	1	\$110,198
Winona	City Manager	1	\$110,000
St. Michael	City Administrator	1	\$109,887
Luverne	City Administrator	1	\$109,762
Sartell	City Administrator/Clerk	1	\$109,500
Little Canada	City Administrator	1	\$109,072
Chaska	City Administrator	1	\$108,888
2. Human Services Director			
Ramsey County	Director of Community Human Services	1	156,894.40
Carver County	Social Services Director	1	135,304.00
Stearns County	Human Services Administrator	1	132,142.40
Sherburne County	Health & Human Services Director	1	128,338.00
Dakota County	Community Services Director	1	127,500.00
Blue Earth County		1	117,042.00
Aitkin County	Human Service Director	1	110,256.60

		# of	
Jursidiction	Juridsiction's Title	Incumbents	2012 Salary
3. Community Corrections D	irector	·	
Ramsey County	Director of Community Corrections	1	\$156,894
Dakota County	Community Correction Director	1	\$119,500
Wright County	Court Services Director	1	\$113,685
4. Director of Public Works			
Bloomington	Director of Public Works	1	\$149,352
Minneapolis	Director of Public Works	1	\$146,728
Anoka County	DIVISION MGR-PUBLIC SERVICES	1	\$135,470
St. Louis Park	Public Works Director	1	\$134,993
Eagan	Director of Public Works	1	\$132,912
Plymouth	Public Works Director	1	\$132,600
Washington County	Director of Public Works	1	\$130,080
Eden Prairie	Public Works Director	1	\$128,523
Dakota County	Director, Physical Development	1	\$127,900
Woodbury	Engineering and Public Works Director	1	\$127,837
Brooklyn Park	Director of Operations & Maintenance	1	\$127,275
Sherburne County	Public Works Director	1	\$126,893
Maple Grove	Public Works Director/City Engineer	1	\$126,439
Minnetonka	Public Works Director	1	\$126,073
Maplewood	Assistant City Manager/Public Works Director	1	\$125,216
Edina	Director of Public Works	1	\$124,909
Golden Valley	Director of Public Works	1	\$123,098
Richfield	Director of Public Works	1	\$122,699
Shoreview	Public Works Director	1	\$118,435
Carver County	same	1	\$117,978
Columbia Heights	Public Works Director/City Engineer	1	\$117,030
Roseville	Public Works Director	1	\$116,438
Lakeville	Public Works Director	1	\$116,293
Inver Grove Heights	Director of Public Works	1	\$116,000
Apple Valley	Public Works Director	1	\$113,892
Brooklyn Center	Public Works Director/City Engineer	1	\$112,210
Anoka	Public Services Director/City Engineer	1	\$111,904

		# of	
Jursidiction	Juridsiction's Title	Incumbents	2012 Salary
Savage	Director of Public Works-City Engineer	1	\$110,531
Fridley	Director Public Works/City Engineer	1	\$109,200
Duluth	Director, Public Works & Utilities	1	\$109,068
Mankato	Director of Public Works	1	\$108,555
Vadnais Heights	City Engineer/Director of Public Service	1	\$108,555
5. Community Development	Director		1
Bloomington	Community Development Director	1	\$143,765
Plymouth	Community Development Director	1	\$126,428
Minneapolis	Dir Community Planning & Economic Development	1	\$125,589
Woodbury	Community Development Director	1	\$125,216
Eagan	Director of Community Development	1	\$124,259
St. Louis Park	Community Development Director	1	\$123,567
Eden Prairie	Community Development Director	1	\$121,805
Minnetonka	Community Development Director	1	\$121,430
Blaine	Planning and Community Development Director	1	\$120,960
Burnsville	Community Development Director	1	\$118,082
Fridley	Director of Community Development	1	\$116,605
Inver Grove Heights	Director of Community Development	1	\$116,000
St. Louis County	Planning & CD Director	1	\$115,398
Apple Valley	Community Development Director	1	\$113,892
Richfield	Community Development Director	1	\$113,526
Coon Rapids	Community Development Director	1	\$111,051
Roseville	Community Development Director	1	\$110,906
Lakeville	Community/Economic Development Director	1	\$110,760
Maple Grove	Community Development Director	1	\$110,604
Golden Valley	Director of Planning & Development	1	\$109,557
Mankato	Director of Community Development	1	\$108,555
6. Finance Director/Auditor/	Treasurer		'
Olmsted County	Chief Financial Officer	1	\$143,042
Ramsey County	Director of Finance	1	\$142,272
Rochester	Director of Finance & IT (DHFNIT)	1	\$138,895
Anoka County	DIVISION MGR-FINANCE AND CENTRAL SERV	1	\$136,469

		# of	
Jursidiction	Juridsiction's Title	Incumbents	2012 Salary
Bloomington	Chief Financial Officer	1	\$135,361
Minneapolis	Assistant City Coordinator - Finance	1	\$132,477
Lakeville	Finance Director	1	\$127,774
Brooklyn Park	Finance Director	1	\$127,275
Shoreview	Finance Director	1	\$123,968
Woodbury	Finance Director	1	\$123,510
Scott County	Chief Financial Officer	1	\$122,523
Blaine	Finance Director	1	\$121,896
Minnetonka	Finance Director	1	\$121,622
Metropolitan Airports Commission	Director Finance	1	\$120,950
Coon Rapids	Finance Director	1	\$119,891
Edina	Finance Director	1	\$118,664
Golden Valley	Finance Director	1	\$118,639
Cottage Grove	Finance Director	1	\$116,651
Roseville	Finance Director	1	\$116,438
Maple Grove	Finance Director	1	\$116,162
Brooklyn Center	Director of Fiscal and Support Services	1	\$115,390
St. Louis County	Auditor	1	\$115,253
Apple Valley	Finance Director	1	\$113,892
Forest Lake	Finance Director	1	\$113,618
Carver County	Financial Services Div Director	1	\$113,256
New Brighton	Director of Finance and Support Services	1	\$111,312
Eden Prairie	Finance Manager	1	\$110,656
Goodhue County	Director of Finance & Taxation	1	\$109,803
Fridley	Finance Director/Auditor/Treasurer	1	\$109,200
Champlin	Finance Director	1	\$109,117
Blue Earth County		1	\$108,389
7. Information Technology Director			
Minneapolis	Asst City Coord - Chief Information Officer	1	\$140,146
Metropolitan Airports Commission	Director Information Services	1	\$132,488
Washington County	IT Director	1	\$128,785
Scott County	Chief Information Officer	1	\$125,090

		# of	
Jursidiction	Juridsiction's Title	Incumbents	2012 Salary
Ramsey County	Director of Information Services	1	\$123,531
Anoka County	INFORMATION SYSTEMS DIRECTOR	1	\$122,845
Woodbury	IT Director	1	\$119,933
St. Louis Park	Chief Information Officer	1	\$119,761
St. Louis County	Information Technology Director	1	\$115,398
Dakota County	Director, Information Technology	1	\$114,900
Eden Prairie	Information Technology Manager	1	\$114,296
Bloomington	Information Systems Manager	1	\$113,603
Carver County	Information Services Dept Manager	1	\$113,256
Wright County	Information Technology Director	1	\$112,861
Plymouth	IT Manager	1	\$111,772
Burnsville	Information Technology Director	1	\$110,739
Olmsted County	Director of Information Systems Center	1	\$109,845
Rochester	Information Systems Manager (MGRIS)	2	\$108,898
8. Human Resources Directo	r		
Ramsey County	Director of Human Resources	1	\$139,589
Anoka County	DIR OF HUMAN RESOURCES	1	\$130,499
Minneapolis	Assistant City Coordinator - Human Resources	1	\$128,212
Bloomington	Director of Human Resources	1	\$126,000
Washington County	Human Resources Director	1	\$122,762
Woodbury	Administration Services Director	1	\$119,995
Scott County	Employee Relations Director	1	\$119,180
Olmsted County	Human Resources Director	1	\$117,978
Rochester	Director of Human Resources (DHHR)	1	\$111,009
Maple Grove	Human Resources Director	1	\$110,604
Goodhue County	Human Resources Director	1	\$109,803
9. Director of Parks and Recr	reation		
Ramsey County	Director of Parks & Recreation	1	\$139,589
Eagan	Director of Parks & Recreation	1	\$124,259
Woodbury	Park & Recreation Director	1	\$122,990
Eden Prairie	Parks and Recreation Director	1	\$122,803
Brooklyn Park	Director of Recreation & Parks	1	\$122,616

		# of	
Jursidiction	Juridsiction's Title	Incumbents	2012 Salary
Anoka County	DIR OF PARKS AND RECREATION	1	\$120,536
St. Louis Park	Parks and Recreation Director	1	\$119,761
Rochester	Director of Park & Recreation (DHPKRC)	1	\$119,632
Edina	Director of Parks & Recreation	1	\$118,664
Minnetonka	Recreation Director	1	\$117,996
Golden Valley	Director of Parks & Recreation	1	\$116,744
Richfield	Recreations Services Director	1	\$116,688
Maple Grove	Parks & Recreation Director	1	\$115,324
Plymouth	Parks and Recreation Director	1	\$114,935
Apple Valley	Parks & Recreation Director	1	\$113,892
Roseville	Parks & Recreation Director	1	\$110,906
Maplewood	Parks & Recreation Director	1	\$110,864
Lakeville	1	\$110,760	
10. Recorder/Director of Pro	operty Records & Taxation (Appointed)	ľ	1
Ramsey County	Director of Property Records & Revenue	1	\$136,157
Blue Earth County	Director of Taxpayer Services	1	\$125,382
Anoka County	DIVISION MGR- PROPERTY RECORDS & TAXATION	1	\$121,909
Carver County	Property Records & Taxpayer Services Director	1	\$110,822
11. Highway Engineer		ľ	1
Stearns County	County Highway Engineer	1	\$136,115
Blue Earth County	Public Works Director	1	\$125,382
Otter Tail County	County Engineer	1	\$116,438
Jackson County	County Engineer	1	\$110,009
Goodhue County	Public Works Director/Co Engineer	1	\$109,803
12. City/County Engineer		·	
Anoka County	COUNTY HIGHWAY ENGINEER	1	\$129,813
Dakota County	Director, Transportation	1	\$125,400
Minnetonka	City Engineer/Dir of Engineering	1	\$121,408
St. Louis Park	City Engineer	1	\$119,652
Minneapolis	Director, Trans Planning & Engineering Services	1	\$114,368
Eagan	City Engineer	1	\$113,901
Woodbury	Engineering & PW Deputy Director/City Engineer	1	\$113,048

		# of	
Jursidiction	Juridsiction's Title	Incumbents	2012 Salary
Bloomington	City Engineer	1	\$112,386
Andover	Public Works Director/City Engineer	1	\$112,276
South St. Paul	City Engineer/Special Project Manager	7	\$111,556
Martin County	County Engineer	1	\$109,346
13. Public Health Director			
Ramsey County	Director of Public Health	1	\$128,419
Dakota County	Public Health Director	1	\$115,953
Anoka County	DIRECTOR COMMUNITY HEALTH & ENVIRONMENTAL SERVICES	1	\$110,614
Douglas County	Public Health Director	1	\$108,618
14. Director of Public Safety			
Woodbury	Public Safety Director	1	\$125,632
Blaine	Safety Services Manager	1	\$120,744
Richfield	Director of Public Safety	1	\$120,494
Fridley	Director of Public Safety	1	\$116,605
Cottage Grove	Public Safety Director	1	\$113,207
New Brighton	Director of Public Safety	1	\$111,312
Inver Grove Heights	Director of Public Safety	1	\$110,200
15. Environment Services Director			
St. Louis County	Environmental Services Director	1	\$115,398
Ramsey County	Environmental Health Division Director	1	\$114,878

Salaries of Selected State Officials

2012

	1			1					Det Change to
	Number	Lowest	25th	National	75th	Highest	Minnesota's	Nat. median	Pct. Change to reach Nat.
Position	of States		Percentile	i i	Percentile	1 ⁻ I	Salary	minus MN	median
Governor					\$150,000		\$120,303	\$13,518	11.2%
Administration	42				\$149,878		\$120,303	\$15,518	24.1%
Agriculture		1			\$123,950		\$108,388	\$7,075	6.5%
Banking					\$128,935		\$108,588	\$22,169	23.4%
Civil Rights					\$110,474		\$108,388	-\$18,314	-16.9%
Commerce					\$150,063		\$108,388	\$26,612	24.6%
Consumer Affairs			\$90,500		\$123,797		\$108,388	-\$10,459	-9.5%
Corrections			71000 17700 - 010 2 010 111 011 - 012 0 12 0		\$147,500		\$110,330	\$26,772	24.7%
Econ. Dev.	36				\$154,475		\$108,388	\$19,062	17.6%
Education			A DESCRIPTION OF A DESCRIPTION OF A DESCRIPTION		\$189,996		\$108,388	\$19,002	39.4%
Emergency Management	46	\$65,000			\$123,896		\$108,388	-\$7,188	-6.6%
Employment Services	44	\$75,000			\$133,569		\$108,388	\$19,100	-0.0%
Energy	41	\$73,042	the first of the second s		\$120,000		\$102,082	-\$8,991	-8.3%
Environmental Protection	44		· · · · · · · · · · · · · · · · · · ·		\$139,250		\$108,388	\$14,305	13.2%
Finance	31		· · · · · · · · · · · · · · · · · · ·		\$159,297		\$108,388	\$29,477	27.2%
Fish & Wildlife	42				\$133,508		\$108,367	\$10,508	9.7%
Health	46				\$181,563		\$108,388	\$36,485	33.7%
Highways					\$154,388		\$108,388	\$27,612	25.5%
Information Systems	47				\$155,500		\$120,000	\$10,380	8.7%
Insurance	46		and a state of the second s		\$127,191		\$97,217	\$19,773	20.3%
Labor		\$70,000	And the second second second		\$134,175		\$108,388	\$8,409	7.8%
Licensing	28	\$60,706			\$111,358		\$78,571	\$24,571	31.3%
Natural Resources	46				\$138,438		\$108,388	\$17,219	15.9%
Parks & Recreation	44	\$60,382			\$118,034		\$108,367	\$2,243	2.1%
Purchasing		\$48,098			\$122,955		\$104,358	-\$3,978	-3.8%
Revenue		1			\$140,750		\$108,388	\$14,981	13.8%
Solid Waste Management			\$83,843		\$114,167		\$108,388	-\$9,697	-8.9%
State Police	48		and the second second second second		\$140,750		\$108,388	\$19,062	17.6%
Tourism		\$63,180	·		\$112,346		\$108,388	-\$6,902	-6.4%
Transportation					\$152,260		\$108,388	\$30,545	28.2%

Minnesota Management & Budget Confidential

Data from CSG Book of the States

Attachment 4.

Attachment 5.

Salaries of Selected State Officials In Two Groups of Other States

	2012			
	Average for 5			
	states where	Average for 44		
	Governor is	states where		
	highest paid in	Governor is not		
	the state	the highest paid in	Diff. between	Percent
Position	sample	the state sample	group avgs.	Difference
Governor	\$155,622	\$130,211	\$25,412	19.5%
Administration	\$128,765	\$136,692	(\$7,928)	-5.8%
Agriculture	\$118,773	\$114,795	\$3,977	3.5%
Banking	\$115,487	\$118,289	(\$2,802)	-2.4%
Civil Rights	\$99,960	\$92,783	\$7,176	7.7%
Commerce	\$126,860	\$144,207	(\$17,347)	-12.0%
Consumer Affairs	\$94,109	\$107,792	(\$13,683)	-12.7%
Corrections	\$125,196	\$134,729	(\$9,533)	-7.1%
Economic Development	\$109,435	\$146,002	(\$36,566)	-25.0%
Education	\$121,418	\$161,622	(\$40,204)	-24.9%
Emergency Management	\$104,638	\$107,602	(\$2,964)	-2.8%
Employment Services	\$117,804	\$117,630	\$174	0.1%
Energy	\$102,601	\$105,750	(\$3,150)	-3.0%
Environmental Protection	\$122,831	\$125,577	(\$2,746)	-2.2%
Finance	\$130,266	\$142,786	(\$12,520)	-8.8%
Fish & Wildlife	\$117,214	\$116,950	\$264	0.2%
Health	\$132,372	\$157,301	(\$24,929)	-15.8%
Highways	\$130,602	\$136,737	(\$6,135)	-4.5%
Information Systems	\$129,958	\$135,445	(\$5,487)	-4.1%
Insurance	\$122,131	\$115,178	\$6,953	6.0%
Labor	\$110,025	\$116,393	(\$6,368)	-5.5%
Licensing		\$102,045	(\$173)	-0.2%
Natural Resources		\$122,009	\$3,830	3.1%
Parks & Recreation		\$108,174	(\$352)	-0.3%
Purchasing		\$103,224	(\$2,678)	-2.6%
Revenue	,	\$124,859	(\$4,821)	-3.9%
Solid Waste Management	\$104,965	\$103,447	\$1,518	1.5%
State Police	\$120,998	\$128,966	(\$7,968)	-6.2%
Tourism	\$101,419	\$103,442	(\$2,023)	-2.0%
Transportation	\$132,238	\$138,782	(\$6,543)	-4.7%

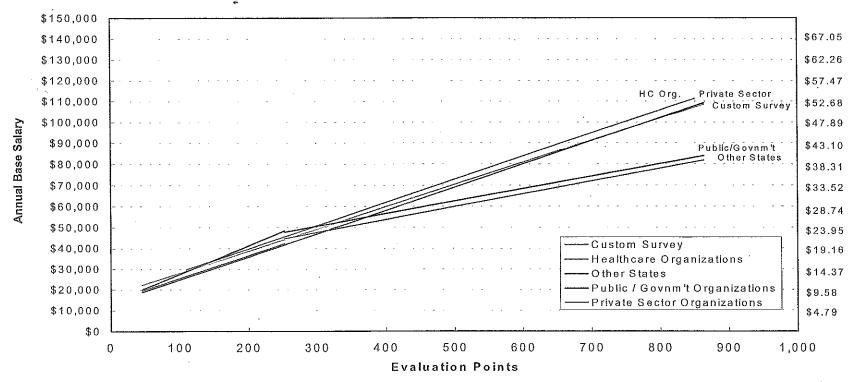
Attachment 6.



Hourly Rate (2088 hrs worked per year)

V. Base Salary External Competitiveness Analysis

As can be seen in the chart below, there is a high degree of consistency of medians across all data cuts for positions up to approximately 350 points. Above 350 points, the slope of the line for State and Public/Government organizations flattens as job size increases when compared to Cross-Industry, Healthcare and Private Sector industries.



Median Comparison of All Data Cuts