



From Science to Solutions: A More Survivable and Insurable Minnesota

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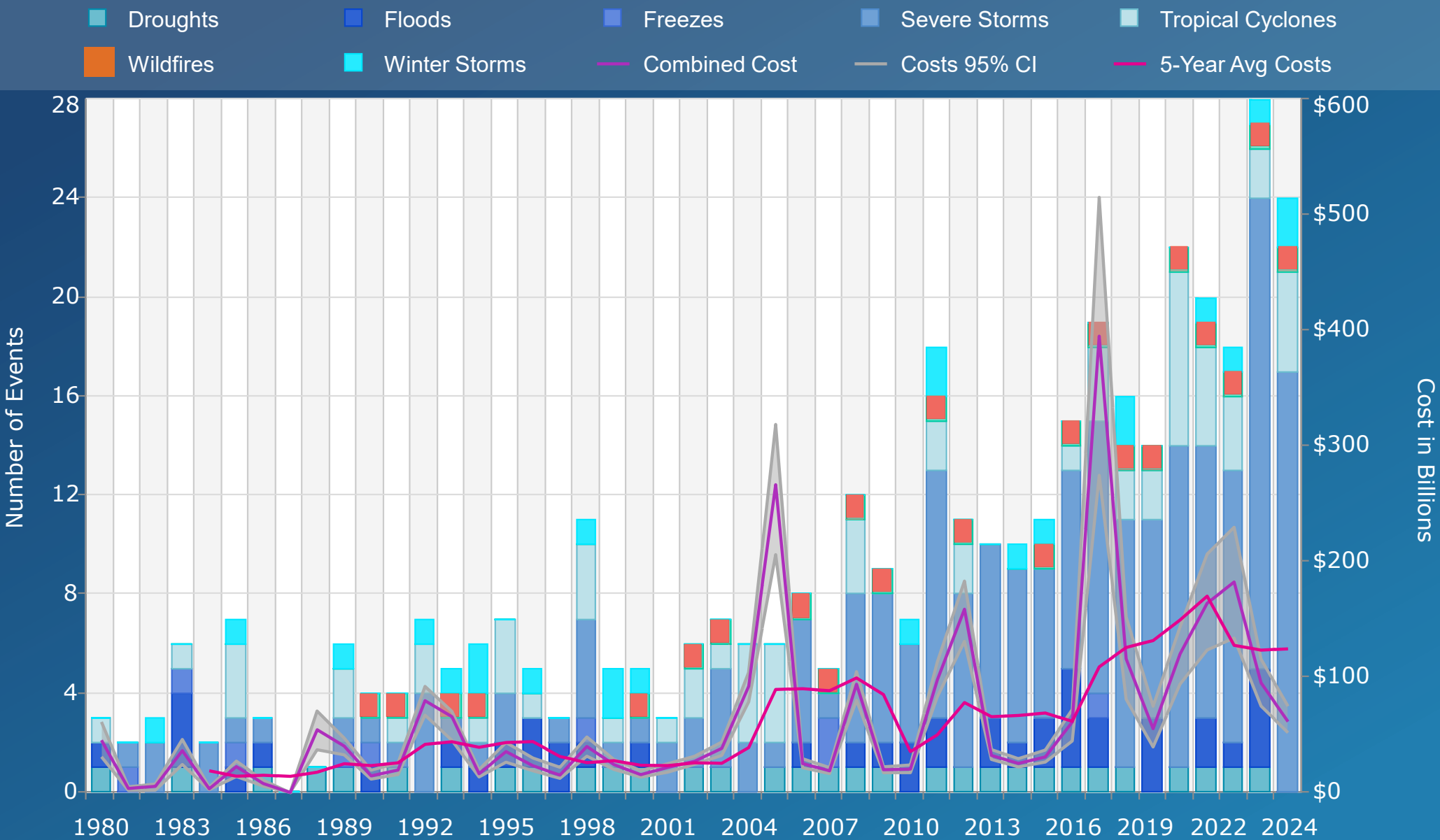


SEVERE CONVECTIVE STORMS



Photo by Ethan Mok, ICECHIP

United States Billion-Dollar Disaster Events 1980-2024 (CPI-Adjusted)



WHY IBHS?

Severe weather disrupts lives, displaces families, and drives financial loss. IBHS delivers top-tier science and translates it into action so we can prevent avoidable suffering, strengthen our homes and businesses, inform the insurance industry, and support thriving communities.



Minnesota's Core Perils



PROGRESSION OF DAMAGE



Roof cover, soffits, fascia

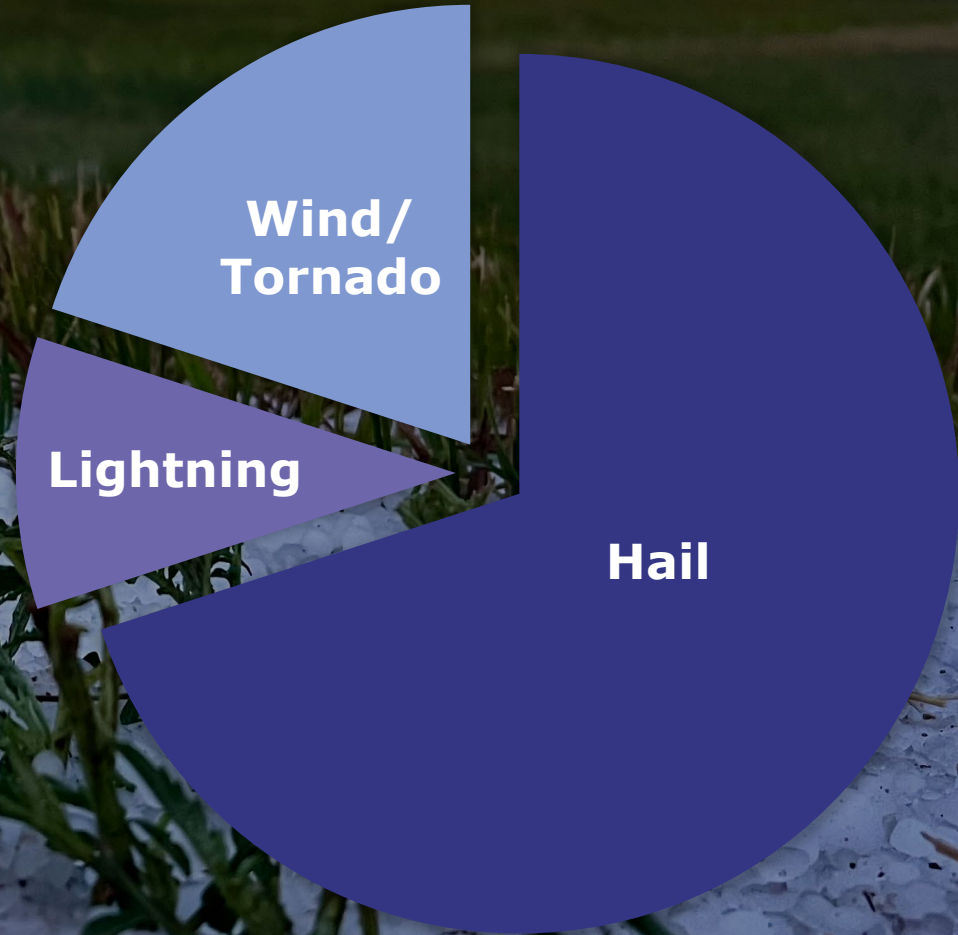
Wall cover

Roof sheathing, roof structure

Total collapse



Hail accounts
for
70%
of average annual loss.



Severe Convective Storm Hazards and Loss

Loss by SCS hazard from Moody's Risk Management Solutions



GOOD and **EXCELLENT**
performing asphalt shingles
could **ELIMINATE** the need
for **ONE ROOF**
REPLACEMENT CYCLE.

ROOF SHINGLE HAIL IMPACT RATINGS				
Manufacturer/ Brand	Overall Rating	Dents/ Ridges	Tears	Granule Loss
 TruDefinition® Duration FLEX®				
 Landmark ClimateFlex®				
 Timberline® Armorshield™ II				
 NorthGate®				
 StormMaster® Shake				
 Vista®				
 Legacy®				
 Nordic™				
 StormFighter®				
Key  Excellent  Good  Marginal  Poor				
Insurance Institute for Business & Home Safety Updated: June 2023				





Keep the roof on and water out.
Enhanced by a sealed roof deck.
High wind rated roof cover.

Keep the roof on, water out.
Reduce damage amplifiers:
Strengthen gable walls & porches.
Strengthen garage door openings.
Protect openings against debris impact.**



Keep the roof on, water out.
Reduce damage amplifiers.
Keep the entire building intact with a
continuous load path (CLP).
Protect openings against high
pressures.**

FORTIFIED Home



FORTIFIED *COST DIFFERENTIALS*



vs. Code

+13-15%

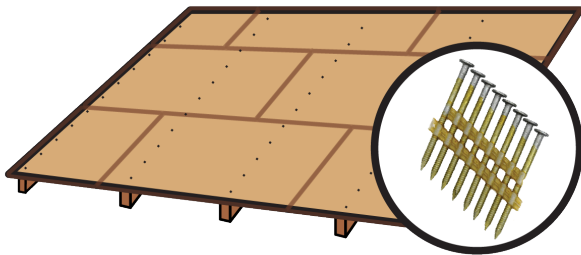


vs. Code

+22-24%

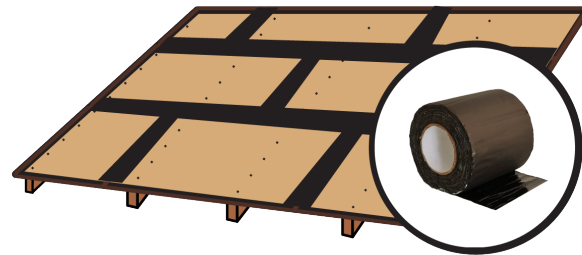


1. KEEP THE ROOF ON.



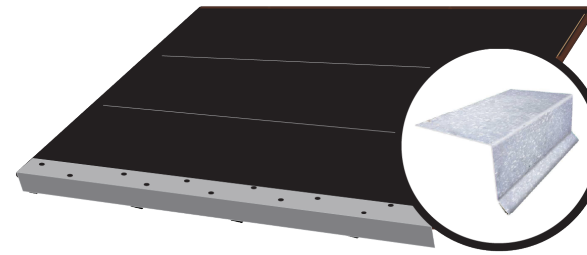
Stronger Connections

2. KEEP THE WATER OUT.



Sealed Seams

3. KEEP THE WIND OUT.



Lock the Edges Down

4. DEFEND THE SHINGLES.



Choose an Impact-Rated Shingle**



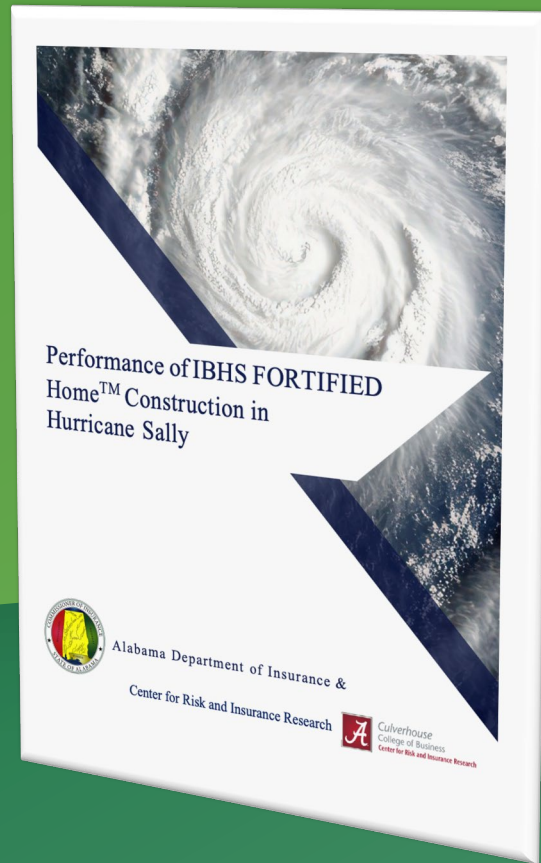


**WHEN SHINGLES
FAIL, THE SEALED
ROOF DECK KEEPS
THE RAIN OUT.**



HURRICANE SALLY Results

40,000
Properties



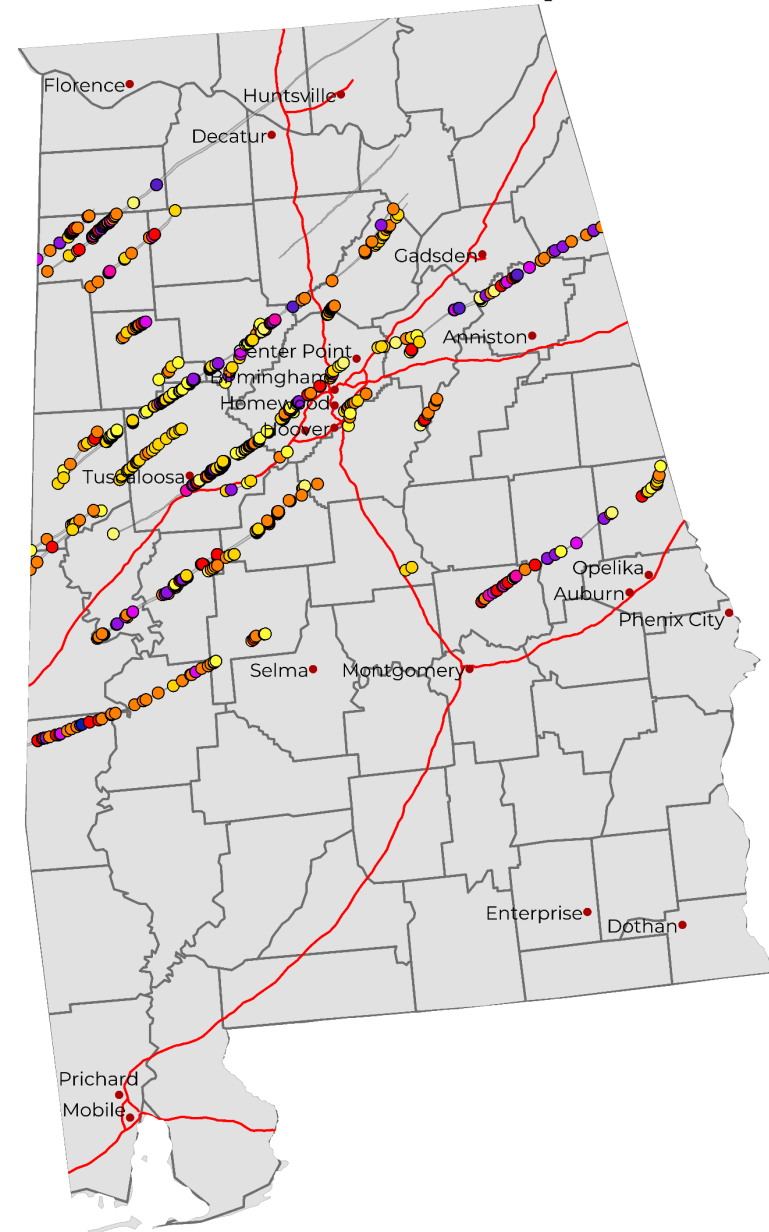
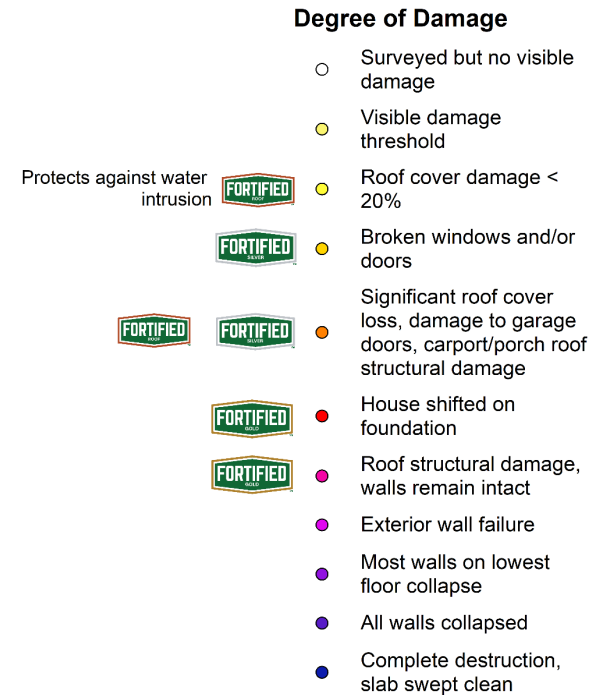
~~TOTAL~~ Potential Damage
could have been frequency
reduced by

22% reduction
~~\$42M~~ in average claim amount
Homeowners

**~~\$105.6M~~ in Insured
Losses**

In this event,
42% of
single-family
home damage
is ADDRESSED
with elements
in FORTIFIED.

2011 Super Outbreak Alabama Tornadoes of April 26- 28



DEGREES OF DAMAGE SINGLE FAMILY HOMES

THRESHOLD OF VISIBLE DAMAGE



LOSS OF ROOF COVERING MATERIAL (<20%)



BROKEN GLASS IN DOORS & WINDOWS



LOSS OF SIGNIFICANT ROOF COVERING
GARAGE DOORS COLLAPSE; FAILURE OF PORCH



ENTIRE HOUSE SHIFTS OFF FOUNDATION



LARGE SECTIONS OF ROOF STRUCTURE REMOVED

COLLAPSE OF EXTERIOR WALLS

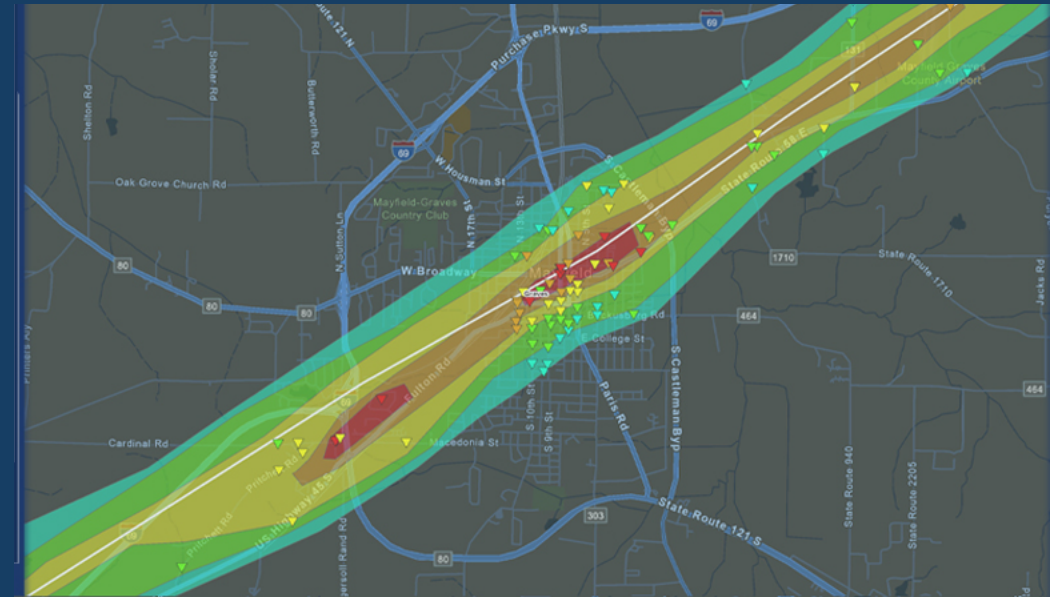
MOST WALLS COLLAPSED

ALL WALLS COLLAPSED

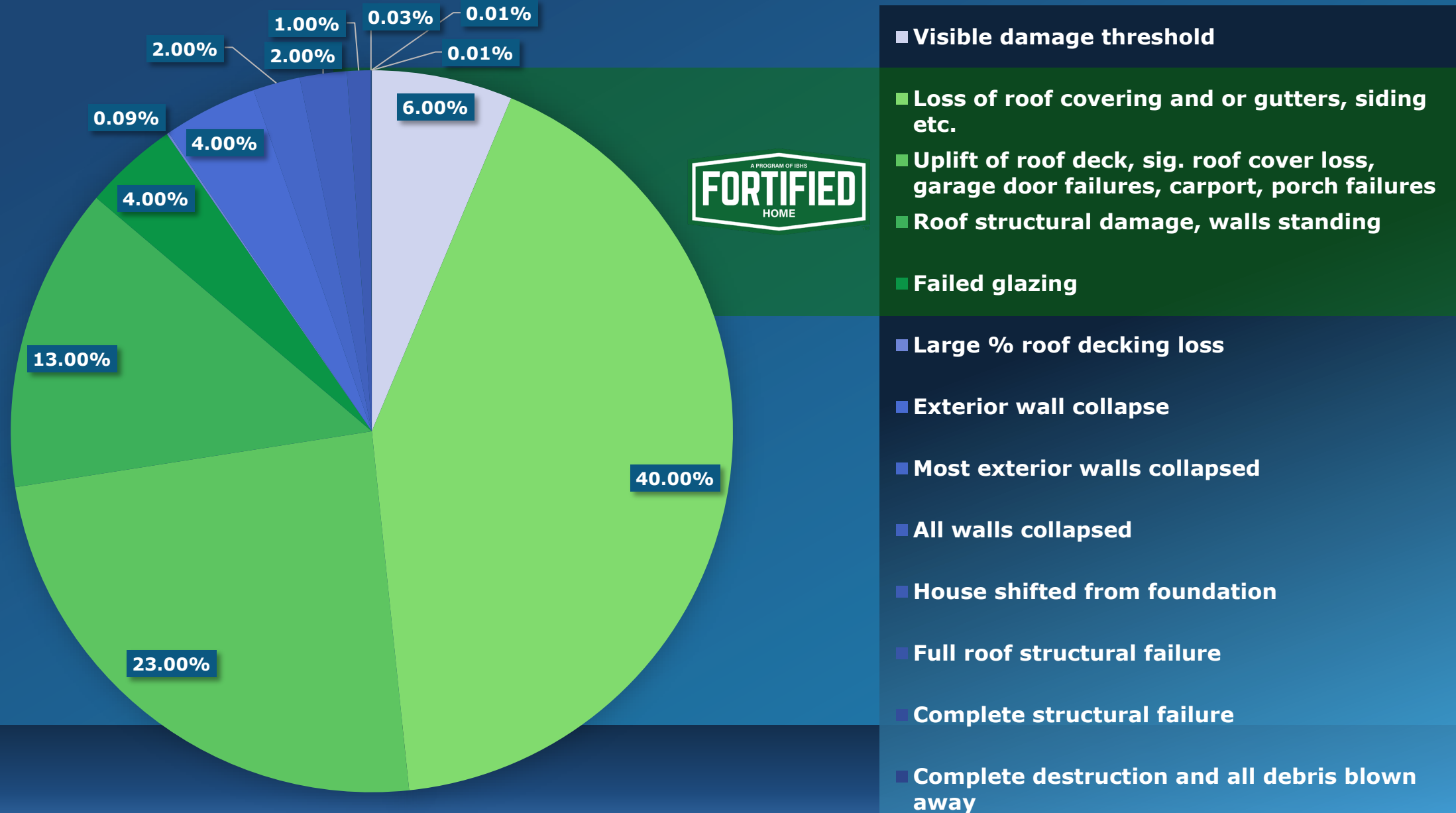
DESTRUCTION OF ENGINEERED RESIDENCE



**MAYFIELD, KY
EF-4 TORNADO TRACK**



TORNADOES (2014-2022)



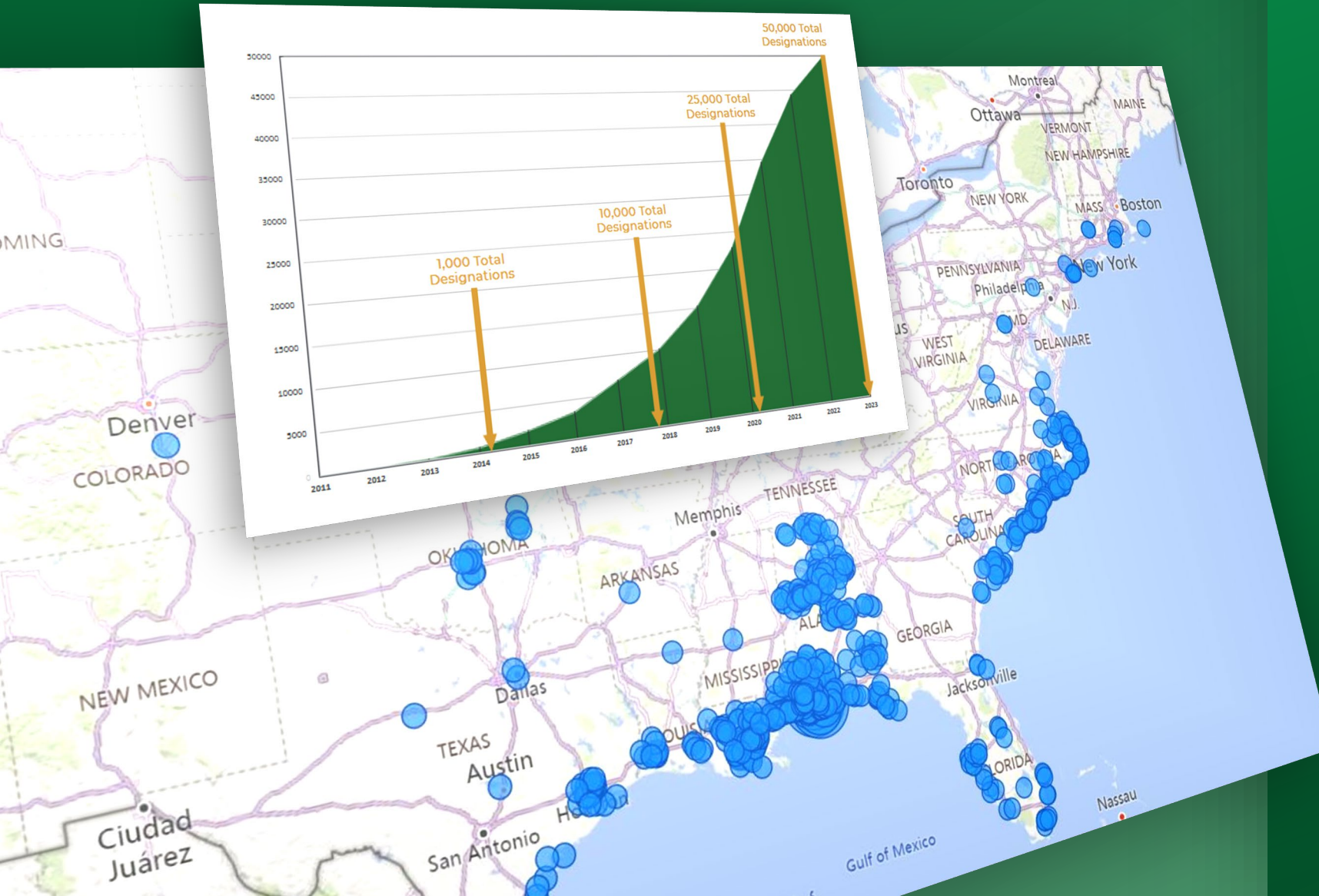
FORTIFIED GROWTH Across the Country

Over 86,000
DESIGNATIONS
NATIONWIDE

GROWING BY
MORE THAN
1,500
PER MONTH

**DESIGNATIONS
ISSUED TO HOMES
IN 34 STATES**

As of Oct 2025



RESILIENT RETROFITS & NEW CONSTRUCTION



Code Environment



Price Considerations



Local Engagement



National Roofers



National Builders

Grant Funded ***FORTIFIED*** Designations



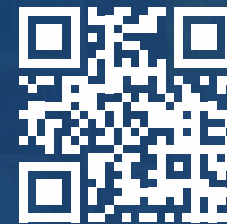
67.6%		South Carolina
57.8%		Oklahoma
54.8%		North Carolina
39.7%		Louisiana
19.3%		Alabama
2.5%		Mississippi



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