3M Water Infrastructure

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June 22, 2015



Global megatrends indicate serious challenges for our drinking water

Increasing stress on the water system Population Energy

Increasing loss within the water infrastructure Globally lose 20% of water between treatment and home

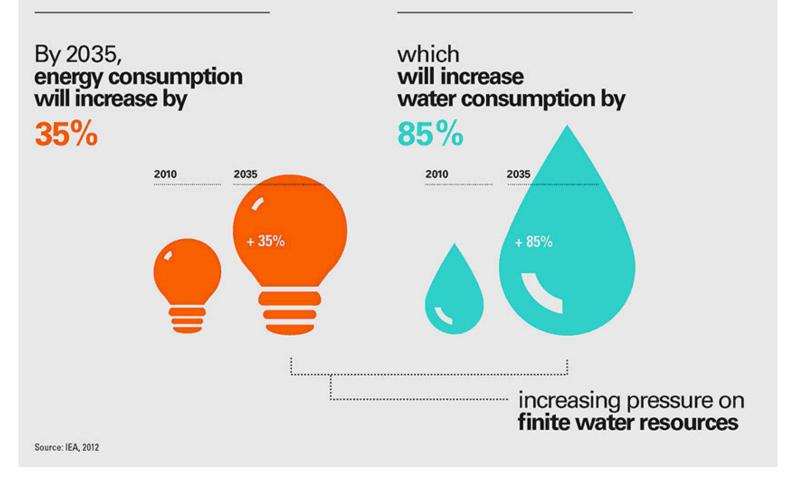








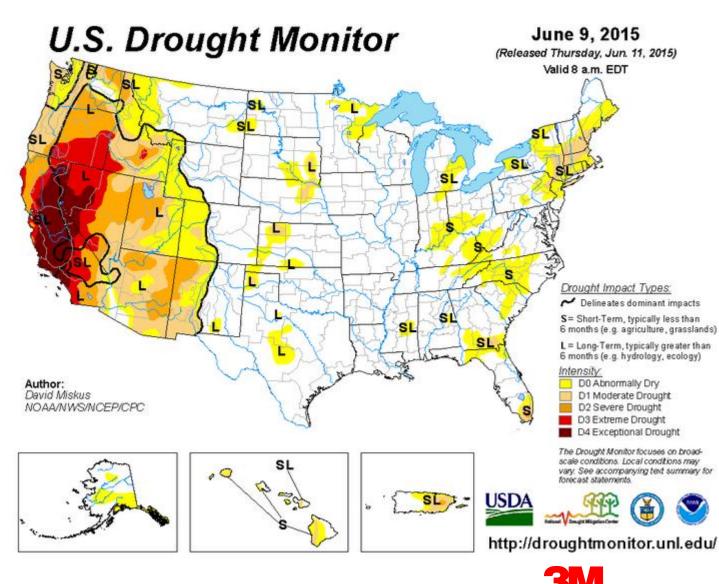
Population growth leads to higher energy needs and more stress on water



Source: http://www.worldbank.org/content/dam/Worldbank/Feature%20Story/SDN/Water/Water-Thirsty-Energy-Infographic-FULL-Vertical-900.jpg



Climate conditions in the US are not helping either



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LATEST DROUGHT STORIES ...

- San Jose to face mandatory water rationing with monthly allotments
- Drought impact felt across West
- California pool, hot tub filling bans have industries steaming





US requires \$1T in water infrastructure renewal over the next 25 years

Three out of four utilities in North America report flat or declining sales and revenues

16% of utilities are concerned that they will not be able to cover the cost of services and repairs through rates/fees What needs to be be fixed? Top 5 most important issues facing the water industry (per survey of 1,747 members)

- 1) Renewal and replacement of aging infrastructure
- 2) Financing for CapEx
- 3) Long-term water availability
- 4) Public's poor understanding of water services
- 5) Public's poor understanding of water resources

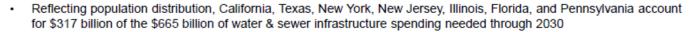


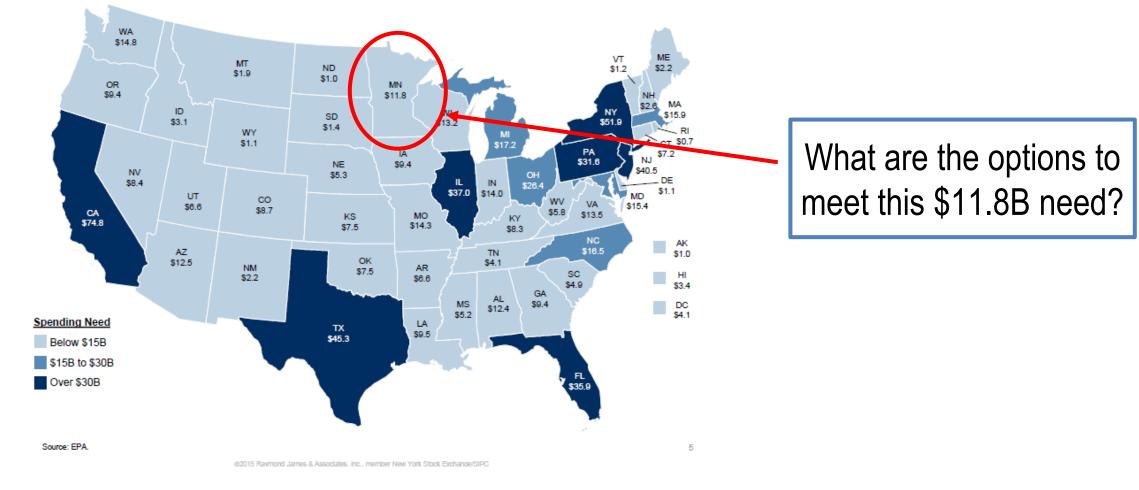


RAYMOND JAMES INVESTMENT BANKING

WATER QUARTERLY

WATER & SEWER INFRASTRUCTURE NEEDS BY STATE TO 2030









How do you go from current infrastructure state to the desired state?

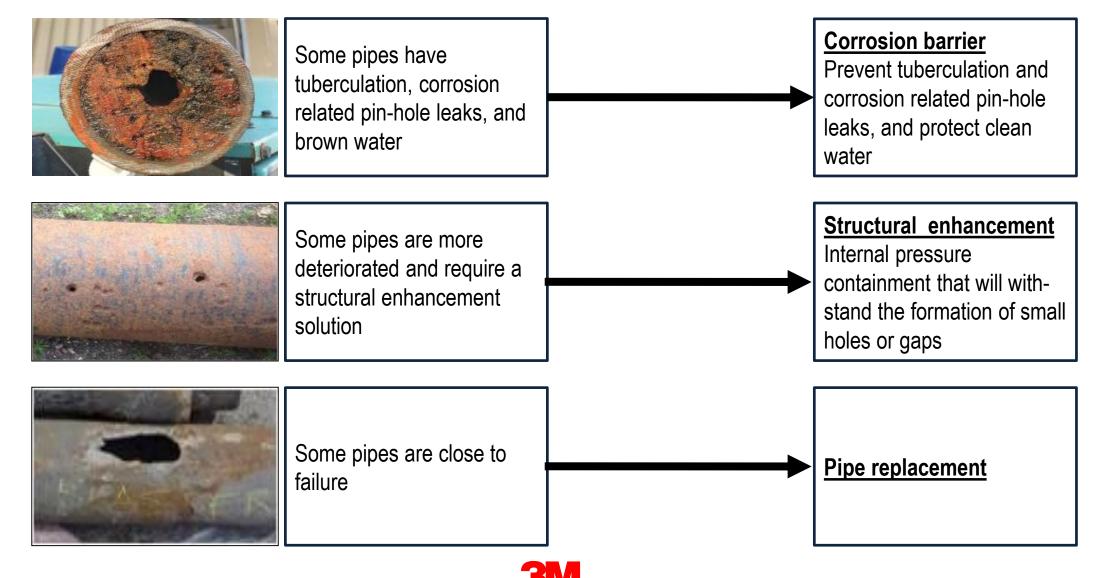








3M wants to extend the life of these assets by keeping them buried





3M's solution can solve multiple problems with one solution

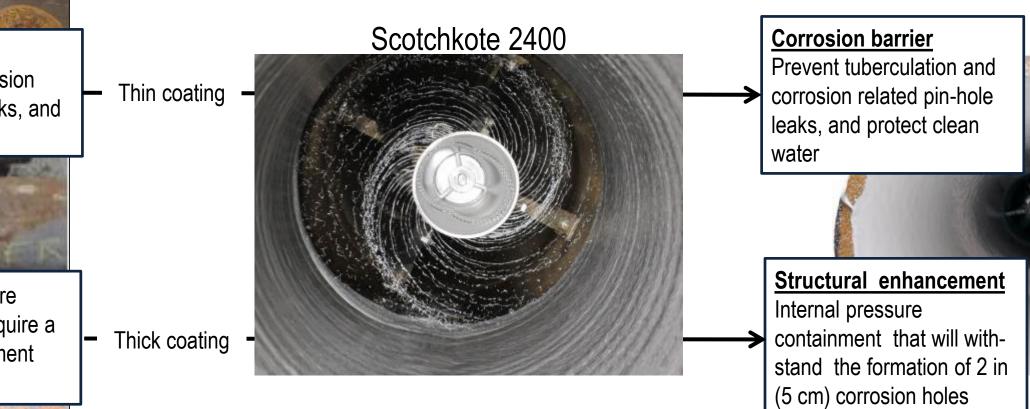


Some pipes have tuberculation, corrosion related pin-hole leaks, and brown water



Some pipes are more deteriorated and require a structural enhancement solution









Case Study – Dual Application while Returning Water to Service Same Day Oswego Water Department, Oswego, NY

Challenge:

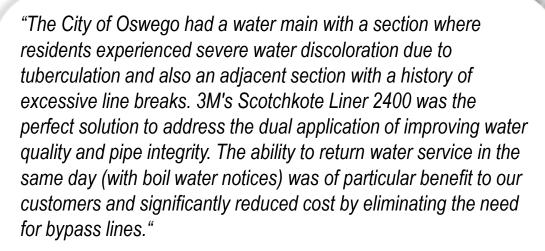
- Severe water discoloration due to tuberculation
- Three emergency repairs/splices in two years
- Time and budget constraints

Solution: Scotchkote Liner 2400

- Resolved water quality issues
- Improved pipe integrity by spanning pitting, pin holes and gaps
- Returned to service each day by 6 p.m., with boil notices
- Provided significant cost savings by eliminating the use of bypass pipes
- Project was 5 days, 350 490 ft/day

Pipe description:

- Six inch (150 mm) cast iron pipe, installed in 1923
- Length: 2,265 feet (690 m)



Brian J. Folgherait, Plant Manager City of Oswego Water Dept.







Back-up Charts





3M Science. Applied to Life.





Consumer Simplifying life and work



Industrial Changing how industry works



Health Care Promoting health and quality care



Safety & Graphics Enhancing you safety, security, and interactivity



Electronics & Energy

Enabling power, telecommunications and electronic networks and devices



3M Science. Applied to Potable Water.

• In situ -- 3M[™] Scotchkote[™] Pipe Renewal Liner 2400

- Corrosion protection– prevent "brown" water due to corrosion and tuberculation
- Structural enhancement prevent leaks from pin holes, cracks, corrosion pitting
- Factory applied -- Pipe, valve and pump corrosion protection
 3M Scotchkote 206N and 134W fusion bonded epoxy (FBE)
 3M Scotchkote 162 PWX liquid epoxy
- Filtration -- Membrane, carbon, non-woven filters and hardware
 - Residential/commercial -- improve water taste and purity by removing particles, odors and trace contaminants.
 - Industrial -- improve product quality and safety by removing particles, gels, pigments, bacteria and virus
 - Municipal -- Pre-filtration to remove sediment prior to RO systems