



# Securing Minnesota: A Plan to Fill the Gaps

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We Operate in a Threat Laden World

# The Actors



**Fraudsters**  
(Financial Gain)

- ✓ Data theft
- ✓ Ransomware



**Hacktivists**  
(Civil Disobedience)

- ✓ Denial of service
- ✓ Data disclosure



**Nation States**  
(Civil Unrest)

- ✓ Data theft or destruction
- ✓ Denial of service
- ✓ Persistent infiltration

# Breach Lessons

- 75%** Hacks perpetrated by external actors
- 93%** Web application compromises associated with organized crime
- 43%** Breaches involved attacks on users
- 98%** Systems compromised within minutes
- 50%** Victims notified by third party or law enforcement



**More Threats  
More Targeted  
More Sophisticated**

\*2017 Verizon DBIR (<http://www.verizonenterprise.com/verizon-insights-lab/dbir/2017/>)

# Securing Government is a Daunting Challenge

# Pain Points



## Historical Underinvestment

- ✓ 2% of total IT Spend
- ✓ Some agencies with no dedicated budget
- ✓ Lack of process maturity



## Decentralized IT Environments

- ✓ Overlapping Technologies
- ✓ Extremely costly to secure

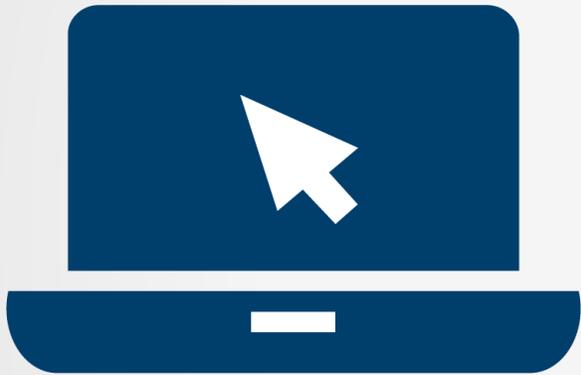


## Outdated Business Systems

- ✓ Security Issues no longer fixed by vendors
- ✓ Cannot run on secure operating systems

# Building A Foundation for Success

# Cybersecurity Foundation



Service Delivery  
Model



Policies and  
Standards



Strategic  
Plan

# Strategic Plan

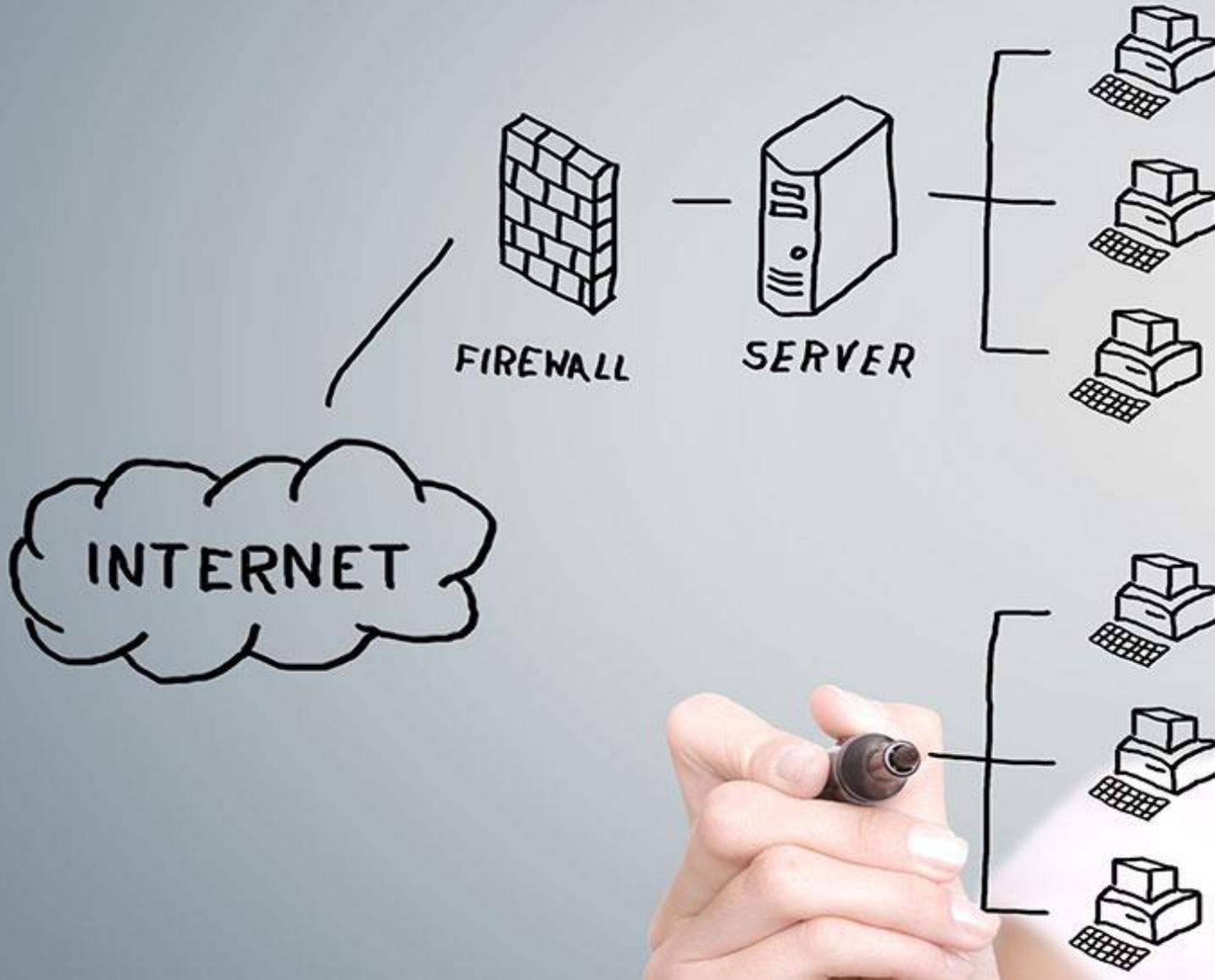
- ✓ 5 year aspirational vision
- ✓ 18 core strategies
- ✓ 1 year milestones
- ✓ Extensive vetting
- ✓ Annual updates





**Theme #1: Build Secure Systems**

# Security Engineering



- ✓ Integrated system development
- ✓ Specialized security tools
- ✓ System security plans
- ✓ Risk communication

# Secure Datacenters

- ✓ 24\*7\*365 staffing
- ✓ Physical security
- ✓ Consistent and frequent patching
- ✓ Enterprise security program tools and processes



# Secure Network

- ✓ Advanced monitoring tools
- ✓ Strong perimeter protection
- ✓ Data loss prevention





## Theme #2: Improve Situational Awareness

# Risk Management

**Risk assessment**

- Product liability
- Supply chain
- Operations
- Environmental
- Cybersecurity
- Technology
- Contractual
- People

- ✓ Ongoing application risk assessments
- ✓ Cybersecurity risk scorecards
- ✓ Cybersecurity insurance

# Training

- ✓ General awareness training
- ✓ Targeted training
- ✓ Executive awareness





**Theme #3: Minimize Operational Risk**

# Denial of Service

- ✓ Streamline mitigation processes
- ✓ Prepare for massive attacks

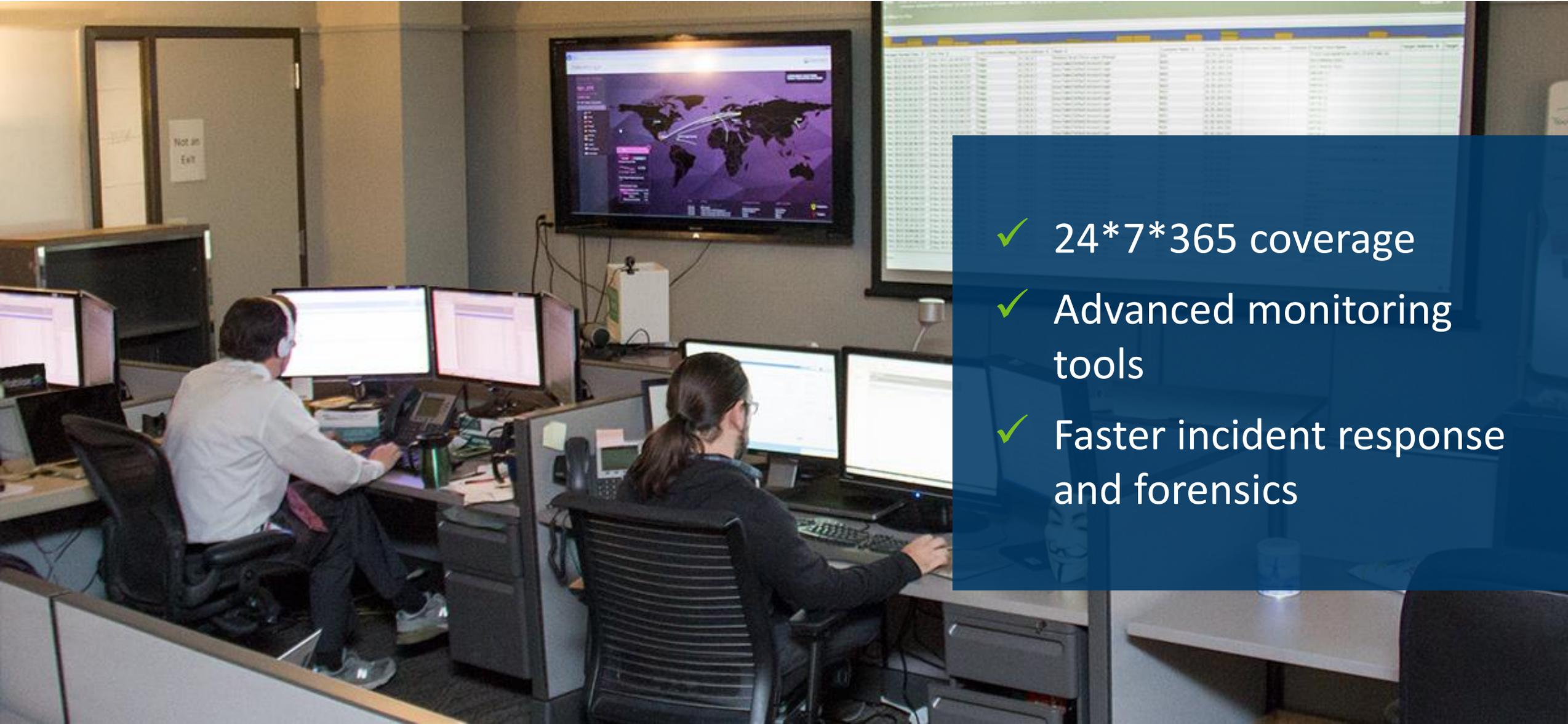


# Vulnerability Management

- ✓ Find exploitable vulnerabilities faster
- ✓ Reduce time to remediate issues



# Monitoring



- ✓ 24\*7\*365 coverage
- ✓ Advanced monitoring tools
- ✓ Faster incident response and forensics

# Disaster Recovery

- 
- ✓ Testable recovery strategies
  - ✓ Exercise viability of plans

Y STRATEGIC PARTNERS →

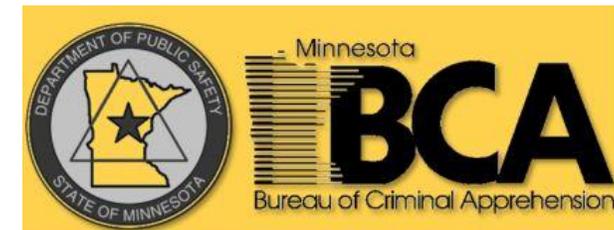
Theme #4: Foster Strategic Partnerships

# Threat Intelligence

- ✓ More intelligence feeds
- ✓ Local government coordination



**MULTI-STATE**  
Information Sharing  
& Analysis Center™



**Minnesota  
Fusion Center**

# Talent



- ✓ College talent feeder program
- ✓ Scholarship for Service

# Gaps in the Foundation

# Strategic Plan

- ✓ 104 total outcomes
- ✓ 60 cannot be addressed, 12 of which are high risk



Previous Initiative	FY18	Ongoing
Enterprise Security Program	\$8.04M	\$4.78M

# Secure Datacenters

- ✓ Progress to reduce number of legacy datacenters hampered by lack of seed capital
- ✓ Complete transition may take 5 years or longer at current pace

Previous Initiative	FY18	Ongoing
Data Center Consolidation	\$14.1M	\$0

# Outdated Business Systems

- ✓ System upgrade Initiatives in all budget bills
- ✓ Only a small percentage of initiatives funded
- ✓ Legacy technology security issues will continue to get worse

Priorities

- 1.
- 2.
- 3.

A scenic sunset over a harbor. The sun is low on the horizon, casting a golden glow across the sky and reflecting on the water. In the distance, a lighthouse stands on a pier, and another structure with a chimney is visible. The foreground shows dark, jagged rocks in the water.

We are all part of the cybersecurity risk equation. MNIT needs policymaker support to protect citizens' data and ensure the continued availability of critical government services.

# Thank you!

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